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Globalising Your Practice – Opportunities and Challenges

9 October 2023

Birchwood, Hotel & Or Tambo Conference Center, Viewpoint Road, Bartlett, Boksburg, Johannesburg

Topics covered include:

- Introduction to international trade in legal services and its applicability in SADC
- Arbitration of international commercial disputes – how to keep international arbitration local
- Raising capital in international markets: a discussion of markets and bonds, focusing on the role of the local legal advisor to an issuer wishing to tap international capital markets
- Creation of joint ventures - different forms of international alliances and their benefits
- Working with large international law firms – what do large international law firms expect when cooperating with local firms on a transaction? What are the top tips for smooth cooperation?
- International sub-contracting for lawyers – tips on how local law firms can ready themselves for the international market

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