



This course is part of an on-going programme devised by the IBA's Public and Professional Interest Division (PPID) to assist young lawyers and junior members of the profession with their understanding of the fundamentals of international legal practice.

The Fundamentals of International Legal Business Practice

Organised by the IBA Young Lawyers Committee

0930 – 1645

Saturday 3 October 2015

Austria Centre Vienna

Bruno-Kreisky - Platz 1

1220 Vienna

A set of course materials will be made available to delegates.
The course will be conducted in English.

Registration fee of €50 includes lunch for all participants.

Programme

Saturday 3 October 2015, Vienna

0930 – 0945 **Welcome remarks**

Makoto Hirasawa *Okuno & Partners, Japan; Senior Vice-Chair, Young Lawyers' Committee*
David W Rivkin *Debevoise & Plimpton, USA; IBA President (invited)*

0945 – 1000 **Introduction to the IBA**

Makoto Hirasawa

1000 – 1100 **A quick guide to cross-border disputes**

This session will provide a synopsis of the mechanisms available for cross-border dispute resolution, looking at the increased importance of international arbitration as well as continued importance of litigation as a vehicle of dispute resolution. This session will also cover the topic of how lawyers from different jurisdictions jointly provide legal service to clients in cross-border dispute resolution.

Moderator

Rouven Bodenheimer *LLS Lungerich Lenz Schuhmacher, Germany*

Speakers

Anne-Karin Grill *Schoenherr, Austria*

Félix J Montero *Pérez-Llorca, Spain; Treasurer, Litigation Committee*

1100 – 1130 **Coffee/tea break**

1130 – 1300 **General overview of cross-border transactions with focus on standard contractual structures in M&A deals.**

This session will look at the role of lawyers in cross-border transactions and how lawyers from different jurisdictions jointly provide legal service to clients in these type of transactions, emphasising in certain legal structures and documents frequently used in M&A deals. The session will also discuss various local law considerations that are relevant in cross-border acquisitions and need to be identified and addressed for a successful closing of the transaction.

Moderator

Mariana Estradé *Hughes & Hughes, Uruguay; Vice-Chair, Young Lawyers' Committee*

Speakers

Michelle Bakhos *LexisNexis, Australia; Secretary, Young Lawyers' Committee*

Clemens Hasenauer *CHSH Cerha Hempel Spiegelfeld Hlawati, Austria*

Michael Sörgel *Heuking Kühn Lüer Wojtek, Germany*

Pranav Srivastava *Phoenix Legal, India*

1300 – 1430 **Lunch**

MOBILE TELEPHONES

Delegates are requested to ensure that mobile telephones and any other portable devices are switched off during the working sessions.

Saturday continued

1430 – 1630

Round Table: The young lawyer of the XXII century

This session will look at the skills and knowledge of young lawyers to success in their careers and the impact they can have in their jobs and in their societies. Topics such as globalisation, pro bono, specialization, management of expectations will be analysed.

Moderator

Alberto Mata Rodríguez *Gómez-Acebo & Pombo Abogados, Spain; Student Liaison Officer, Young Lawyers' Committee*

Panellists

Rafael Boisset *Ferrero Abogados, Peru*

Philippe Harles *Arendt & Medernach, Luxembourg*

Kimathi Kuenyehia Sr *Kimathi & Partners, Ghana; Young Lawyers Initiatives Officer, Young Lawyers' Committee*

Carmen Pombo *Fundación Fernando Pombo, Spain; European Liaison Officer, Pro Bono Committee*

Pramodhan Vanniasagaram *UBS Investment Bank, Hong Kong; Chair, Law Students' Committee*

1630 – 1645

Closing Remarks

Adam S Goodman *Dentons, Canada; Co-Chair, Young Lawyers' Committee*

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International Bar Association

the global voice of the legal profession

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations and law societies. The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 50,000 individual legal professionals and 205 bar associations and law societies spanning all continents and has considerable expertise in providing assistance to the global legal community.

Grouped into two divisions – the Legal Practice Division and the Public and Professional Interest Division – the IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to-date information. Through the various committees of the divisions, the IBA enables an interchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe. Additionally, the IBA's world-class conferences provide unrivalled professional development and network building opportunities for international legal practitioners, senior business professionals, regulators and government officials.

European Regional Forum overview

The European Regional Forum has been developing and strengthening the existence of the IBA within the whole of Europe by promoting the goals of the IBA to members, non-members and others, disseminating professional know-how, and assisting the committees and other constituencies of the IBA to increase their presence in the different sub-regions of Europe, including parts of North Africa and the Middle East.

The goals of the forum include addressing current and long-term needs of professional organisations and individual members within the geographical reach of the Forum, as well as increasing membership and participation in the IBA and integrating them within the organisation. The Forum will also facilitate cross-border activity between lawyers and bars in different European countries. The Forum has a particular focus on cross-disciplinary activities. It seeks to facilitate relevant networking and information/experience sharing opportunities and encompasses the social and collegial interests of both members and potential members with other regional fora, the Corporate Counsel Forum and the Young Lawyers' Committee and all LPD committees in general. The Forum has 7,700 members and its membership continues to increase as it becomes one of the most integrated and dynamic fora in the IBA.

Contact information

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