This course is part of an on-going programme devised by the IBA’s Section on Public and Professional Interest (SPPI) to assist young lawyers and junior members of the profession with their understanding of the fundamentals of international legal practice.

The Fundamentals of International Legal Business Practice

Organised by the IBA Young Lawyers’ Committee

Saturday 7 October 2017

University of Technology Sydney
Moot Court (CB05B.01.002)
UTS Faculty of Law, Building 5, Block B, Ground Level
1-59 Quay St, Haymarket, NSW, 2000

A set of course materials will be made available to delegates.
The course will be conducted in English.

Registration fee of £30 (excluding GST)/ £33 (including GST) includes lunch for all participants.
Programme

Saturday 7 October 2017

0900 – 1700 Registration

0930 – 0935 Welcome remarks
Sarah Hutchinson  BARBRI, London; IBA SPPI Secretary-Treasurer

0935 – 0945 Introduction to the IBA and Young Lawyers’ Committee
Makoto Hirasawa  Okuno & Partners, Tokyo, Co-Chair, IBA Young Lawyers’ Committee
Mariana Estrade  Hughes & Hughes, Montevideo; Co-Chair, IBA Young Lawyers’ Committee

0945 – 1115 SESSION ONE
International joint ventures and M&A transactions
This session will address relevant matter in connection to international joint ventures and M&A transactions, including:
• introduction to cross-border joint ventures and mergers and acquisitions
• deal structuring;
• due diligence;
• documentation (term sheet/MOU, share purchase agreement, shareholders’ agreement, joint venture agreements, etc); and
• anti-corruption/anti-bribery obligations (FCPA, UK Bribery Act, etc).

Session Chair
Pranav Srivastava  Phoenix Legal, India; National Representatives Officer, IBA Young Lawyers’ Committee

Speakers
Adriana Castro  BLP Legal, San Jose
Clotilde Collins  General Counsel, Sibelco, Sydney
Mark J Gilligan  Squire Patton Boggs, Abu Dhabi; Website Officer, IBA Young Lawyers’ Committee

1115 – 1130 Coffee/tea break

MOBILE TELEPHONES
Delegates are requested to ensure that mobile telephones and any other portable devices are switched off during the working sessions.
1130 – 1300  
**SESSION TWO**  
Panel discussion: freedom of speech – you should try it sometime  
This session will be styled as a debate between whether the legislature should or should not prescribe limits to the freedom of speech and expression. The issues to be explored include:  
- what this mean in the digital age and global reach;  
- national security interests;  
- Trump campaign and the issues raised around the investigations into connection with Russia, Clinton’s admin etc;  
- fake news; and  
- protection of minors.  

*Session Chair*  
Michelle Bakhos  *Sydney: Co-Vice Chair, IBA Young Lawyers’ Committee*  

*Speakers*  
Ian McDougall  *EVP and General Counsel, LexisNexis Legal & Professional, New York*  
Justine Munsie  *Addisons, Sydney*  
Ana Higuera  *Fernando Pombo Foundation, Madrid*  

1300 – 1400  
**Lunch**

1400 – 1530  
**SESSION THREE**  
International commercial arbitrations and dispute resolution  
The session will analyse general topics such as arbitration agreements, types of arbitration (ad-hoc and institutional), key arbitration institutions and their rules, seat and venue of arbitration, choice of arbitrator, governing law, and other dispute resolution mechanism (mediation, conciliation, court litigation).  

*Session Chair*  
Steven Lim  *Nabarro, Singapore*  

*Speakers*  
Juan Manuel Marchán  *Pérez Bustamante & Ponce, Quito*  
Julien Fouret  *Betto Seraglini, Paris; Website Officer, IBA Arbitration Committee*  
Rouven F Bodenheimer  *Bodenheimer Herzberg, Cologne*  

1530 – 1545  
**Coffee/tea break**
SESSION FOUR
Panel discussion: career development in international legal practice
The session will debate:
• what it takes to become an international lawyer;
• understanding cultural considerations;
• multilingual skills; and
• what to learn from the experience of successful international lawyers.

Session Chair
Michelle Bakhos  Sydney; Co-Vice Chair, IBA Young Lawyers’ Committee

Speakers
Mark J Gilligan  Squire Patton Boggs, Abu Dhabi; Website Officer, IBA Young Lawyers’ Committee
Aster Crawshaw  Addleshaw Goddard, London; Co-Chair, IBA Academic and Professional Development Committee
Francisco Esparraga  University of Notre Dame Australia, School of Law, Sydney; Treasurer and Professional Ethics Committee Liaison Officer, IBA Academic and Professional Development Committee
Fermin Caride  M&M Bomchil, Buenos Aires

Closing remarks
The International Bar Association (IBA), established in 1947, is the world’s leading organisation of international legal practitioners, bar associations and law societies. The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 160 countries and has considerable expertise in providing assistance to the global legal community.

Grouped into two divisions – the Legal Practice Division and the Public and Professional Interest Division – the IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to-date information. Through the various committees of the divisions, the IBA enables an interchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe. Additionally, the IBA’s world-class conferences provide unrivalled professional development and network-building opportunities for international legal practitioners, senior business professionals, regulators and government officials.

European Regional Forum overview
The European Regional Forum has been developing and strengthening the existence of the IBA within the whole of Europe by promoting the goals of the IBA to members, non-members and others, disseminating professional know-how, and assisting the committees and other constituencies of the IBA to increase their presence in the different sub-regions of Europe, including parts of North Africa and the Middle East.

The goals of the forum include addressing current and long-term needs of professional organisations and individual members within the geographical reach of the Forum, as well as increasing membership and participation in the IBA and integrating them within the organisation. The Forum will also facilitate cross-border activity between lawyers and bars in different European countries. The Forum has a particular focus on cross-disciplinary activities. It seeks to facilitate relevant networking and information/experience sharing opportunities and encompasses the social and collegial interests of both members and potential members with other regional fora, the Corporate Counsel Forum and the Young Lawyers’ Committee and all LPD committees in general. The Forum has 7,700 members and its membership continue to increase as it becomes one of the most integrated and dynamic fora in the IBA.

Contact information
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