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Fundamentals of International Legal **Business Practice:** IBA Young Lawyers' Training

Organised by the IBA Africa Regional Forum and IBA Young Lawyers' Committee

26 June 2018 **Transcorp Hilton** Abuja, Nigeria

Training Programme

A set of course materials will be made available to delegates. The course will be conducted in English.

Registration fee of US\$40 includes lunch for all participants.

Programme

Wednesday 26 June 2018

1000 – 1100 Registration and breakfast

Introduction

Oyeyemi Immanuel Templars, Nigeria; Young Lawyers' Liaison Officer, IBA African Regional Forum

Welcome remarks

A.B Mahmoud President, Nigerian Bar Association, Nigeria

Introduction to the IBA

Kimathi Kuenyehia Kimathi & Partners, Corporate Attorneys, Ghana; Co-Vice Chair, IBA Young Lawyers' Outreach Subcommittee

1130 - 1300 SESSION 1

Understanding the essentials of cross-border M&A transactions

Moderator

Olubukola Olabiyi Odujinrin & Adefulu, Nigeria

Speakers

Olayemi Anyanechi Sefton Fross, Nigeria Diane Marcus-Okoko Marcus-Okoko & Co., Nigeria Chike Obianwu Templars, Nigeria Fola Olusanya Jackson, Etti & Edu, Nigeria

This session will cover the following core areas of learning:

- basics of cross-border transactions, including management of preliminary matters and documentation including;
- nondisclosure agreement(s), letter(s) of intent, term sheets and memoranda of understanding;
- insights into considerations that make for optimal deal structuring highlighting common pitfalls typically encountered in the course of executing such transactions;
- preparation and negotiation of principal transaction documents, including purchase agreements, shareholders agreements and other arrangements that are often negotiated and executed in transactional contexts;
- local law considerations that are relevant in cross-border transactions and other legal and regulatory matters that need to be identified and addressed for successful closing of transactions; and
- general management skills for managing deals from inception till completion.

MOBILE TELEPHONES

Delegates are requested to ensure that mobile telephones and any other portable devices are switched to silent in working sessions.

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1300 – 1430 SESSION 2

Embracing new frontiers: fundamental skills for a career in media, entertainment and technology law

Moderator

Nkiru Balonwu RDF Strategies, Nigeria

Speakers

Mena Ajakpovi Abraham & Co., Nigeria Helen Anatogu iDEA Nigeria, Nigeria Afam Nwokedi Stillwaters, Nigeria Basil Udotai Technology Advisers, Nigeria

This session will cover the following core areas of learning:

- fundamentals of media, entertainment law and technology law practice including an overview of the relevant legislation, intellectual property rights associated with media, entertainment and technology;
- understanding the skills required and subject matter specific legal issues that arise in the course of advising clients who operate businesses within these areas of practice;
- drafting and negotiation of technology agreements and various local legislation which impact on the rights and obligations of parties involved in such transactions; and
- structuring contracts to enable ease of enforcement of contractual rights and obligations.

1430 – 1530 Lunch

Mentoring session: a lawyer will address the young lawyers by narrating his/her career related experience and the process undertaken to develop skills and effectiveness.

Donna Ogunnaike-Sodipo ACAS-LAW, Nigeria

1530 – 1700 SESSION 3 Insights and perspectives on the core principles of arbitration and alternative dispute resolution

Moderator

Isaiah Bozimo Broderick Bozimo & Co., Nigeria

Speakers

Obosa Akpata Patreli Partners, Nigeria Babatunde Fagbohunlu SAN Aluko & Oyebode, Nigeria Doyin Rhodes-Vivour Doyin Rhodes-Vivour & Co Nigeria Funmi Roberts Funmi Roberts and Co., Nigeria

This session will cover the following core areas of learning:

- fundamentals of domestic and international arbitration and alternative dispute resolution mechanisms as well as the relevant regulatory framework;
- core legal issues arising in domestic and international arbitration as well as the mechanisms for effective dispute resolution in international business practice;
- cultural aspects at play in cross-border dispute resolution, enforcement, as well as the divergence in judicial and arbitral systems in the region; and
- panellists will also provide tips on how to develop an Alternative Dispute Resolution Practice.

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1700 – 1800 **ROUNDTABLE DISCUSSION** Developing and communicating your value as a lawyer

Moderator

Kimathi Kuenyehia Kimathi & Partners, Corporate Attorneys, Ghana; Co-Vice Chair, IBA Young Lawyers' Outreach Subcommittee

Speakers

Dr Babatunde Ajibade SAN SPA Ajibade & Co., Nigeria; Conference Coordinator, IBA African Regional Forum Dr Mirian Kachikwu Seplat, Nigeria Kehinde Ogunwumiju SAN Afe Babalola & Co., Nigeria

This session will focus on soft skills and core areas of personal and professional grooming, which enable the young to lawyer advance professionally.

The session will focus on the importance of personal development, time management, etiquette, the importance of managing perception, professionalism, work-life balance and welfare and other essential core skills that must be harnessed over time for a successful career.

1800 – 1810 Closing remarks

Nene Amegatcher Sam Okudzeto & Associates, Ghana; Chair, IBA Africa Regional Forum

1810 Cocktail reception

The IBA, its officers and staff accept no responsibility for any views expressed, presentations or materials produced by delegates or speakers at the Conference.

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International Bar Association

the global voice of the legal profession

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies.

The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 170 countries.

Inspired by the vision of the United Nations, the IBA was founded in the same spirit, just before the Universal Declaration of Human Rights was proclaimed in 1948.

The IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to date information, enabling them to better represent their clients' interests.

Through its various committees, fora and task forces, the IBA facilitates the exchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe.

IBA Young Lawyers' Committee

In order to attract young lawyers to join the association and become active and engaged in its various committees, groups and initiatives, the IBA established the Young Lawyers' Committee. All the committee's activities have a significant impact on the promotion of the IBA amongst young lawyers and their willingness to join and become active therein. Apart from attracting young colleagues to join the Committee, we further motivate them to become active in the IBA's Legal Practice Division, Public and Professional Interest Division, Bar Issues Commission and Regional Fora. The major goal of all activities is to create a win-win situation in which young colleagues can enhance their skills and networks thanks to IBA programmes, conferences and other projects, while simultaneously providing the IBA and its constituents with fresh ideas and a vivid contact to the next generation of legal experts and counsel.

The objectives of the Young Lawyers' Committee are to identify, discuss and promote issues involving young lawyers both around the world and within the association. The YLC aims to achieve this by means of fluid communications with the other IBA Committees so that their relevant activities and programmes can be actively promoted to young lawyers as well as by getting young lawyers involved directly by recommending them as speakers. Other means of communication applied by the Committee are its Newsletters and E-bulletins, which are published around 3 times per year. Here, the Officers of the YLC report on their activities and projects while young colleagues from all over the world submit articles on topics in their jurisdictions they consider being of interest for the Committee.

IBA African Regional Forum

The African Regional Forum aims to further enhance the objectives of the IBA by means of cooperation, support of bar associations in developing countries, development of laws, and the exchange of information and ideals

These are exciting times for our forum! With the primary objective of the enhancement of the value and significance of the forum to all members globally, we have established various Working Groups which function alongside a panel of distinguished Advisory Board members.

Contact information International Bar Association

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