



the global voice of
the legal profession

This course is part of an on-going programme devised by the IBA's Section on Public and Professional Interest (SPPI) to assist young lawyers and junior members of the profession with their understanding of the fundamentals of international legal practice.

The Fundamentals of International Legal Business Practice

Organised by the IBA Young Lawyers' Committee

Saturday 21st September 2019

**COEX Convention & Exhibition Center
513, Yeongdong-daero
Gangnam-gu
Seoul 06164
South Korea**

A set of course materials will be made available to delegates.
The course will be conducted in English.

Registration fee of US\$40 includes lunch for all participants.

Programme

Saturday 21 September 2019

0930 – 1000 **Welcome and opening remarks**

Sarah Hutchinson *The BARBRI Group, London; Chair, IBA SPPI Council*

1000 – 1130 **SESSION 1**

The challenges on the beginning of your legal practice

- Mindfulness practice: skills and tools for young lawyers starting their legal practice
- How to be an international lawyer?
- How to find your first client/a new client?

Introduction to international legal practice and what it takes to be a successful international lawyer? From different types of legal systems, to varied languages and cultures, the panel will discuss the challenges faced by international lawyers during cross-border deals and transactions and how lawyers help bridge the gap for their clients to successfully execute cross-border deals and transactions. The panel will start with a presentation of mindfulness practices that can help young lawyers at the beginning of their professional practice.

The panel will also discuss how young lawyers can market their abilities, find their own clients, build client confidence and in the end start building their own legal practice.

Moderator

Pranav Srivastava *Phoenix Legal, New Delhi; Asia Pacific Regional Forum Liaison Officer, IBA Young Lawyers' Committee*

Speakers

Nasser Al Habsi *Qurum Muscat; National Representatives Officer, IBA Young Lawyers' Committee*

Philippe Harles *Arendt & Medernach, Luxembourg City; Special Projects Officer, IBA Young Lawyers' Committee*

Chris Owen *Penningtons Manches, London; Senior Vice Chair, IBA European Regional Forum*
Young Wie *Osung Accounting Corporation, Seoul*

1130 – 1200 **Coffee break**

MOBILE TELEPHONES

Delegates are requested to ensure that mobile telephones and any other portable devices are switched off during the working sessions.

Lunch and refreshment break sponsors



1200 – 1300

SESSION 2

Transactions or dispute resolution – the never-ending debate

Should you be a barrister or a solicitor? Should you be advocating or soliciting? The panel will discuss the pros and cons of transactions and disputes practices and the factors that young lawyers should consider when deciding their legal careers

Moderator

Arush Khanna *Trinaya Legal, Delhi*

Speakers

Peter Anagnostou *DLA Piper Middle East, Dubai*

Jinhee Kim *Jipyong, Seoul*

Kelly J Lee *Shin & Kim, Seoul*

Geraldine Oh *ZICO Law, Myanmar*

Federico Piano *Guyer & Regules, Montevideo*

1300 – 1430

LUNCH

1430 – 1530

SESSION 3

The impact of AI and robotics on the legal workplace. Are legal jobs at risk?

What is AI and robotics currently doing for the legal profession? What are the advantages and disadvantages of AI in the legal profession? The automation of certain legal procedures will replace the lawyer's role? How can young lawyers be prepared for what is coming?

Moderator

Erika Villarreal Z. *Anzola Robles & Asociados, Panamá; Latin American Regional Forum Liaison Officer, IBA Young Lawyers' Committee*

Speakers

Francisco Esparraga *School of Law, The University of Notre Dame Australia, Sydney*

Juan Ilich Pérez García *Samsung SDS, Mexico City*

Jin K Lee *Yulchon, Seoul*

Narae Lee *Block Crafters, Seoul*

1530 – 1630

SESSION 4

Bullying and Sexual Harassment in Legal Profession – How often are young lawyers affected by it and what can be done to fight it?

The panel will discuss the impact of bullying and sexual harassment at workplace in legal profession on young lawyers and what organizations can do to address these issues.

Moderator

Bruno Oliveira Maggi *KMM Advogados, Sao Paulo; Treasurer, IBA Young Lawyers' Committee*

Speakers

Jungwoo Lee Bae *Kim & Lee, Seoul*

Veronika Hadjieva *Kambourov and Partners Attorneys at Law, Sofia; European Regional Forum Liaison Officer, IBA Young Lawyers' Committee*

Yoon Hee Kim *Shin & Kim, Seoul*

Kyoung Mi Park *Law Firm J, Seoul*

Kieran Pender *International Bar Association, London*

Jung Hwa Ryu *SAS Korea, Seoul*

1630 – 1645

Closing remarks

Marco Monaco Sorge *Tonucci & Partners, Rome; Co-Vice Chair, IBA Young Lawyers' Committee*

Followed by a drinks reception

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International Bar Association

the global voice of the legal profession

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies.

The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 170 countries.

Inspired by the vision of the United Nations, the IBA was founded in the same spirit, just before the Universal Declaration of Human Rights was proclaimed in 1948.

The IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to date information, enabling them to better represent their clients' interests.

Through its various committees, fora and task forces, the IBA facilitates the exchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe.

IBA Young Lawyers' Committee overview

In order to attract young lawyers to join the association and become active and engaged in its various committees, groups and initiatives, the IBA established the Young Lawyers' Committee. All the committee's activities have a significant impact on the promotion of the IBA amongst young lawyers and their willingness to join and become active therein. Apart from attracting young colleagues to join the Committee, we further motivate them to become active in the IBA's Legal Practice Division, Public and Professional Interest Division, Bar Issues Commission and Regional Fora. The major goal of all activities is to create a win-win situation in which young colleagues can enhance their skills and networks thanks to IBA programmes, conferences and other projects, while simultaneously providing the IBA and its constituents with fresh ideas and a vivid contact to the next generation of legal experts and counsel.

The objectives of the Young Lawyers' Committee are to identify, discuss and promote issues involving young lawyers both around the world and within the association. The YLC aims to achieve this by means of fluid communications with the other IBA Committees so that their relevant activities and programmes can be actively promoted to young lawyers as well as by getting young lawyers involved directly by recommending them as speakers. Other means of communication applied by the Committee are its Newsletters and E-bulletins, which are published around 3 times per year. Here, the Officers of the YLC report on their activities and projects while young colleagues from all over the world submit articles on topics in their jurisdictions they consider being of interest for the Committee.

Contact information

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