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INTERNATIONAL BAR ASSOCIATION CONFERENCE 2024

A conference presented by the IBA Closely Held Companies Committee and supported by the IBA Corporate M&A Committee, European Regional Forum, Insolvency Committee, Corporate Counsel Forum, International Commerce and Distribution Committee, Latin American Regional Forum and Women Lawyers' Committee

# 8th IBA Global Entrepreneurship Conference Venturing and Discovering Overseas Markets

13–14 May 2024, Real Fábrica de Tapices, Madrid, Spain

## TOPICS INCLUDE:

- Keynote opening: Overperformance of closely held companies vs open companies
- Keynote debate: a few success stories of growth in new markets
- Keynote: The new now: building resilience in world where change is the only constant
- Trends in corporate and venture capital to fuel growth of disruptive businesses
- Challenges of good governance in closely held companies and alignment of diverging interests
- Inorganic growth through acquisitions and strategic alliances
- Transactional insurance (W&I and contingency risk insurance): am I really covered?
- Corporate investors
- A general counsel's view – supporting business and hedging risks in overseas markets
- Crossing borders: obstacles and challenges in venture capital funding

## WORKSHOPS INCLUDE:

- Interactive workshop one: Selected corporate governance topics
- Interactive workshop two: Selected M&A, financing and other topics

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5 APRIL 2024  
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DISCOUNTS

For more information and to book online visit [www.ibanet.org/conference-details/CONF2430](http://www.ibanet.org/conference-details/CONF2430)

## Introduction to the Conference theme

Madrid was one of the centerpieces of the first globalisation of our modern era and continues to play a central role and unique position as a global hub linking together the old continents with the Americas. Thus, it is best placed for a get-together of professionals from all corners of the world to discuss the most relevant topics of corporate practice.

Join us in Madrid for a dynamic interactive programme on global entrepreneurship, with industry speakers, other panellists and conference attendees from around the world. We will discuss a variety of substantive topics with our Closely Held Committee hallmark of extensive audience participation, including through moderated table workshops. Enjoy the global entrepreneurship community and our unrivalled networking and learning environment.

### Conference Co-Chairs

**Alejandro Payá** *Cuatrecasas, Barcelona; Member, IBA Closely Held Companies Committee Advisory Board*

**Marco Rizzi** *Bratschi, Zurich; LPD Council Liaison Officer, IBA Closely Held Companies Committee Advisory Board*

**Nicole Van Ranst** *Agio Legal, Brussels; Chair, IBA Closely Held Companies Committee*

### Programme Coordinator

**Iván Delgado** *Pérez-Llorca, Madrid; Treasurer, IBA Closely Held Companies Committee*

### Executive Committee

**Xavier Costa** *Roca & Junyent, Barcelona*

**Pedro Fernández** *Pérez-Llorca, Madrid*

**Álvaro Mateo** *Gómez-Acebo & Pombo, Madrid*

**Laura Muñoz** *Garrigues, Madrid*

**Sara García Vázquez** *Uría & Menéndez, Madrid*

### Local Host Committee

Across Legal

Bartolomé & Briones

Broseta

Cuatrecasas

Garrigues

Gómez-Acebo & Pombo

Monereo Meyer Abogados

Osborne & Clarke

Pérez-Llorca

RCD

Roca & Junyent

Uría & Menéndez

# Informal programme

## Sunday 12 May

For those who arrive the day before the official programme commences, the Madrid Host Committee has organised an informal Sunday afternoon and evening programme. This will also be the opportunity to meet other Conference attendees in an informal setting and get that special 'Closely Held' feeling.

### 1600 – 1730 **Walking tour – Explore the history and essence of Madrid**

Join us for a walking tour in the old part of the city of Madrid. The guided tour of central Madrid reveals the urban evolution from 1665 to the present, starting in the Plaza del Oriente to the Puerta del Sol and the Plaza de Santa Ana.

Meeting point: Café de Oriente, Plaza de Oriente., 2, Centro, 28013 Madrid.

### 1900 **Welcome reception kindly hosted by the local Host Committee**

*Prado Museum*

*Calle de Ruiz de Alarcón, 23, 28014 Madrid*

Join us for an evening that combines cultural immersion with networking in a truly unique setting. Enjoy a private guided tour of Spain's main national art museum, where the country's rich cultural heritage comes to life. The tour will be followed by a cocktail reception in the Sala de las Musas.

### Reservation

Sunday activities are open to all booked delegates. To reserve your place for the walking tour and the welcome reception delegates should confirm attendance in advance to [csureau@perezllorca.com](mailto:csureau@perezllorca.com) by **22 April 2024** at the latest. Please note space is limited for both events and is available on a first-come, first-served basis. Please book in advance to avoid disappointment.

Associate conference sponsor



Conference dinner sponsors



# Programme

Monday 13 May

0800 – 1800 **Registration**

*Real Fábrica de Tapices*

0900 – 0905 **Opening remarks by Conference Co-Chairs**

0905 – 0915 **Welcome address from the IBA President**

*Almudena Arpón de Mendivil Gómez-Acebo & Pombo, Madrid; IBA President*

*Carola van den Bruinhorst Loyens & Loeff, Amsterdam; Chair, Legal Practice Division*

0915 – 0945

## **Keynote opening: Overperformance of closely held companies vs open companies**

*Keynote speaker*

*Professor Jordi Gual former President, Caixabank; Professor at IESE, Barcelona*

*Moderator*

*Xavier Costa Roca & Junyent, Barcelona*

0945 – 1030

## **Keynote debate: a few success stories of growth in new markets**

Participants will be sharing real-life stories of companies that smartly expanded into unfamiliar territories. We will chat about how these businesses tackled challenges and seized opportunities, showing how strategic thinking and good leadership led to growth. From finding new customers to dealing with rules and products, these shared views will give you a down-to-earth look at how companies did it.

*Co-Chairs*

*Pedro Fernández Pérez-Llorca, Madrid*

*Laura Muñoz Garrigues, Madrid*

*Speakers*

*Daniel Abad Corporate Legal Head of BBVA, Madrid*

*Emma Fernández Independent board member of several listed and non-listed companies, Madrid*

*Llanos Manzanares Chief of legal, Astara, Madrid*

*Gabriel Pretus Labayen Technical General Secretary, Damm, Madrid*

*Andrea Viale Illescas Global Head of Legal, Idealista, Madrid*

1030 – 1115

## **Trends in corporate and venture capital to fuel growth of disruptive businesses**

In the last months we have witnessed many different scenarios in terms of investment: silence in the line, absolute mismatch in valuation, booming sectors, etc. Speakers will share impressions on how this fast-changing environment affects companies and investors and what are the most common ways of funding – equity investment rounds, convertible notes and SAFEs, venture debt, warrants, traditional banking facilities, search funds, etc – and which are best solutions for each of these situations.

*Co-Chairs*

*Giuseppe Coco Ughi e Nunziante, Milan; Secretary, IBA Closely Held Companies Committee*

*Ignacio Lacasa Across Legal, Barcelona*

*Speakers*

*Emma Dansbø Cirio, Stockholm; Chair, Northern Regional Group, IBA European Regional Forum*

*Mario Nigro Stikeman Elliott, Toronto, Ontario*

*Elena Rico Vice Chairman, SpainCap, Managing Partner Impact Partners Iberica, Madrid*

*Dieter Staib Capital Certainty, Zurich/Madrid*

1115 – 1145 **Coffee/tea break**

1145 – 1230

## **Challenges of good governance in closely held companies and alignment of diverging interests**

Achieving a good corporate governance is a major issue for closely-held companies. Although there is no one formula and the ultimate governance structure depends on the company's unique circumstances, there are common driving forces and challenges, especially in what concerns family-run businesses. We will have the opportunity to share experiences, views and best practices of our speakers with the participants, with emphasis on crucial topics such as professional managerial structures, ideal succession planning and suitable mechanisms to align shareholders' interests.

*Co-Chairs*

*Sara García Vázquez Uría & Menéndez, Madrid*

*Florian Jörg Bratschi, Zurich; Membership Officer, IBA Closely Held Companies Committee*

*Speakers*

*Joan Albos General Counsel, Roca, Barcelona*

*Christian Hoenig Wolf Theiss, Vienna*

*María Romero General Counsel, González Byass, Jerez de la Frontera, Cádiz*

*Dr Mirko Sickinger Heuking, Cologne*

Conference refreshment break sponsor



Ughi e Nunziante

Conference luncheon sponsor

 HEUKING



1230 – 1315

## Inorganic growth through acquisitions and strategic alliances

We will discuss how companies have smartly gotten bigger and better, digging into how strategic and legal considerations play an essential role in companies' growth. The discussion will cover sellers and buyers' relevant themes and also differences between strategic acquisitions and opportunistic deals including distress targets. In this sense, classical topics like due diligence, mirrored representations and warranties, payment in shares, earn outs and post covenants will be assessed.

### Co-Chairs

**Richard Spink** *Burgess Salmon, Bristol; Conference Quality Officer, IBA Closely Held Companies Committee*

**Luciana Tornovsky** *Demarest Advogados, Sao Paulo; Senior Vice Chair and Latin America Regional Forum Liaison Officer, IBA Closely Held Companies Committee*

### Speakers

**Josep Enrich** *Bartolomé & Briones, Madrid*

**Kathleen Lemmens** *Gianni Origoni, Milan*

**Patricia Montoro Cobles** *Indra, Madrid*

**Martin Viciano-Gofferje** *Gleiss Lutz, Berlin; Corporate Counsel Forum Liaison Officer, IBA Closely Held Companies Committee*

1315 – 1445 **Lunch**

1445 – 1530

## Transactional insurance (W&I and contingency risk insurance): am I really covered?

The session will cover market participant views on this type of insurance in merger and acquisitions (M&A) transactions. Speakers will cover key matters such as:

- when is the appropriate time to engage a broker;
- how relevant is the brand of the due diligence provider to the terms and condition of the policy;
- how to treat the disclosures and specific indemnities in the agreements of the transaction and of course; and
- will they pay in the future?

### Co-Chairs

**Jean-Gabriel Flandrois** *Gide, Paris; Projects Officer, IBA Closely Held Companies Committee*

**Julio Veloso** *Broseta, Madrid*

### Speakers

**Alina Fabbri** *Senior Continental Europe, M&A Insurance, Hamilton Group, London*

**Javier Goizueta** *Marsh, Madrid*

**Victoria Lebed** *M&A Head of Transactional Risks Iberia, WTW, Madrid*

**Hugo Webb** *Ambridge, London*

1530 – 1630

## Interactive workshop one: Selected corporate governance topics (part one)

We will hold two consecutive interactive workshops.

Delegates will work in roundtable groups to discuss the following corporate governance topics, which will then be debated interactively:

1. Family matters: opening to new members and investors
2. Technology governance: addressing AI and automation in corporate decision-making – cybersecurity threats and the role of the board/ management in AI oversight
3. ESG: board and management – climate change, diversity and inclusion and human capital
4. Executive compensation: aligning incentives with long-term shareholder value
5. Shareholder activism and proxy battles: trends and tactics in corporate governance
6. Politics and business: how are boards affected by political uncertainty and unstable global environment?

### Co-Chairs

**Andreas Kloyer** *Luther, Munich; European Regional Forum Liaison Officer, IBA Closely Held Companies Committee*

**Mercedes Rodríguez Giavarini** *Mitrani, Caballero & Ruiz Moreno, Buenos Aires; Conference Coordinator, IBA Closely Held Companies Committee*

### Moderators

**Patricia Gannon** *Platform9, Dublin*

**Daniele Giombini** *Mondini Bonora Ginevra Studio Legale, Milan*

**Allan Grauberd** *Moses Singer, New York*

**Dinka Kovačević** *KPS-Law, Zagreb; Scholarship Officer,*

*IBA Closely Held Companies Committee*

**Alexandra Martins** *Cuatrecasas, Lisbon; Young Lawyers'*

*Committee Liaison Officer, IBA Closely Held Companies Committee*

**Philip van Hilten** *no more worries, The Hague*

1630 – 1700 **Coffee/tea break**

1700 – 1720

## Interactive workshop one: Selected corporate governance topics (part two)

In the second part of the workshop, delegates will share and debate their conclusions interactively.

Exhibitor

# Monday continued

1720 – 1800

## Corporate investors

Founders, investors and advisors will discuss smart capital. In particular, the pros and cons of having a corporate investor versus traditional financial or sectorial VCs. We will talk about what it means to have these corporate backers holding shares in your business and if big companies on your side can boost your business. On the contrary, are they agile enough? We will see.

*Co-Chairs*

**Ignasi Costas** *RCD, Barcelona*

**Sandeep Metha** *JSA, Mumbai; Diversity and Inclusion Officer, IBA Closely Held Companies Committee*

*Speakers*

**Caroline Basdevant-Soulié** *Oyat, Paris*

**Peter Etzbach** *Oppenhoff, Cologne*

**Natalia Ruiz** *Managing Partner of Net Zero Ventures, Madrid*

**Mona Stephenson** *MLL Legal, Geneva*

**Peter Villani** *Fasken Martineau DuMoulin, Montreal, Quebec*

2030 – 2300 **Conference dinner**

*Real Casino de Madrid*

*Calle de Alcalá, 15, 28014 Madrid*

Join fellow delegates for an evening of food and networking at the Real Casino de Madrid, an iconic venue nestled in the heart of Madrid.

The venue is located 15 minutes away by car from the Real Fábrica de Tapices. Transport is not provided.

Ticket price: €95

One place per delegate is permitted.

**Note:** Gentlemen are required to wear a jacket and tie.

# Tuesday 14 May

0730 – 1250 **Registration**

*Real Fábrica de Tapices*

0800 – 0930

## Breakfast with Elke Geraerts

The new now: building resilience in a world where change is the only constant

Women Lawyers' Committee breakfast and keynote speech.

The breakfast is open to all delegates.

**Elke Geraerts** *CEO, Better Minds at Work, Antwerp*

0930 – 1030

## Interactive workshop two: Selected financing and other topics relevant for closely held companies (part one)

In the first part of the workshop, delegates will work in roundtable groups to discuss financing and other topics relevant for closely held companies, including:

1. Artificial Intelligence and big data
2. Blockchain technology and digital assets
3. ESG
4. FDI controls
5. Hot sectors: digital health, energy/renewables, fintech and others?
6. Trends in PE and VC: search funds, open banking, embedded finance and others?

*Co-Chairs*

**Vicente Conde** *Osborne Clarke, Madrid*

**Nick Dorsey** *Cravath, New York; North American Regional Forum Liaison Officer, IBA Closely Held Companies Committee*

*Moderators*

**Guillermo Bueno** *Chevez Ruiz Zamarripa, Madrid*

**Caroline Conrad-Behr** *Conrad & Partner Advokatur AG, Basel*

**Sarah de León Perelló** *Headrick Rizik Alvarez & Fernandez, Santo Domingo*

**Giulia Bianchi Frangipane** *Bonelli Erede, Milan*

**Ariel Ben Hattar** *Lenz & Staehelin, Geneva*

**Antonio C Jiménez Abraham** *Monereo Meyer Abogados, Palma*

**Paul Josephus Jitta** *Buren NV, Rotterdam*

**Elke Napokoj** *bpv Huegel, Vienna*

**Toomas Prangli** *Sorainen, Tallin*

**Carmen Reyna** *Perez Llorca, Madrid*

**Arina Shulga** *Nelson Mullins, New York*

**Sabin Volciuc-Ionescu** *Volciuc Ionescu, Bucharest*

1030 – 1100 **Coffee/tea break**

1100 – 1120

## Interactive workshop two: Selected financing and other topics relevant for closely held companies (part two)

In the second part of the workshop, the themes and results of the breakout groups will be presented.



1120 – 1205

## A general counsel's view: supporting business and hedging risks in overseas markets

Step into the strategic mindset of distinguished general counsels (GCs) and in-house lawyers as they share invaluable insights into safeguarding business operations in overseas markets. This session will offer a roadmap for legal professionals to proactively support and protect their organisations. Contractual considerations, compliance frameworks, corporate requirements, governance issues and different standards would need to be considered. Learn how legal strategies can effectively hedge risks, ensuring a robust legal framework that fosters success in the international field.

### Co-Chairs

**Nicole Van Ranst** *Agio Legal, Brussels; Chair, IBA Closely Held Companies Committee*

**Javier Villasante** *Cuatrecasas, Madrid*

### Speakers

**Mercedes Benítez** *General Counsel, Laboratorios Farmacéuticos ROVI, Madrid*

**Cristina Fernández** *General Counsel and Secretary of the Board, EXOLUM, Madrid*

**Luis Gimeno** *Secretary of the Board, ACERINOX, Madrid*

**Thomas Wiesner** *CLO, Ferroglobe, Madrid*

1205 – 1250

## Crossing borders: obstacles and challenges in venture capital funding

Entrepreneurs today have a global mindset. Entrepreneurs need investors who have a holistic vision of the market and a large network of other investors; they can help build a talent base and develop collaborative relationships based on trust. Entrepreneurs transfer the majority of economic activity to the investor country. But countries are also putting up both transactional and ecosystem barriers. How do investors and startups deal with the legal and cultural challenges they encounter?

We will talk with investors, entrepreneurs and practitioners on how to navigate the regulatory, compliance and cultural challenges in their quest for growth.

### Co-Chairs

**Álvaro Mateo** *Gómez-Acebo & Pombo, Madrid*

**Noreen Weiss** *gunnercooke, New York; Vice Chair, IBA Closely Held Companies Committee*

### Speakers

**Javier Cebrián Monereo** *General Partner, VC Bonsai Partners, Madrid*

**Tobias de Raet** *lindenpartners, Berlin*

**Bernhard Niesner** *Founder, Busuu, London*

**Horacio Vianello** *BC | F | PZ Abogados, Buenos Aires*

1300 **Lunch**



# IBA 2024

ANNUAL CONFERENCE OF THE INTERNATIONAL BAR ASSOCIATION

# MEXICO CITY

15 - 20  
Sept



CENTRO CITIBANAMEX, MEXICO CITY, MEXICO

The 2024 IBA Annual Conference will be held in Mexico City. Located between the USA and South America, Mexico has a rich history and is the largest Spanish-speaking country in the world. With a population of almost 130 million, a rich cultural history and diversity, and abundant natural resources, Mexico is the world's 11th largest economy\* and the fourth-largest economy and a significant financial centre in the Americas.

\* Source: [www.imf.org](http://www.imf.org)

## WHAT WILL IBA 2024 OFFER YOU?

- Access 5,000+ attendees representing over 2,700 law firms, corporations, governments and regulators from more than 130 jurisdictions
- Hear from leading international figures, government officials, general counsel and experts from across all practice areas and continents
- Opportunities to win more work and referrals at the world's best networking and business development event for lawyers and law firms
- Save time and money by meeting all of your legal contacts under one roof



## BOOK NOW:

Visit: [www.ibanet.org/conference-details/CONF2421](http://www.ibanet.org/conference-details/CONF2421)

To receive details of all exhibiting and sponsorship opportunities for the IBA Annual Conference in Mexico City, email [andrew.webster-dunn@int-bar.org](mailto:andrew.webster-dunn@int-bar.org)

OFFICIAL CORPORATE  
SUPPORTER



# Information

## Date

13–14 May 2024

## Venue

Real Fábrica de Tapices  
Calle Fuenterrabia 2  
28014 Madrid  
Spain

## Language

All working sessions and Conference materials will be in English.

Interpreters are not authorised to book for the conference or attend the conference working sessions without the prior written permission of the Conferences Director.

## How to book

Online by **7 May** at [www.ibanet.org/conference-details/CONF2430](http://www.ibanet.org/conference-details/CONF2430) and make payment by credit card to avail of the ten per cent online booking discount or complete the attached booking form and return it to the Conference Department at the IBA together with your proof of bank transfer payment. You should receive an email confirmation of your booking within five days; if you do not, please contact [confs@int-bar.org](mailto:confs@int-bar.org).

## Fees

*Online bookings received:*

	on or before 5 April	until 7 May
IBA member	€790	€895
Non-member*	€950	€1,055
Young lawyers (under 30 years)	€595	€1,055
Academics/judges (full-time)	€595	€1,055
Public lawyers	€595	€1,055
Corporate counsel**	€710	€1,055
Conference dinner	€95	€95

After **7 May** bookings must be received in hard copy at the IBA office.

*Hard copy forms and fees received:*

	on or before 5 April	after 5 April
IBA member	€880	€995
Non-member*	€1,055	€1,170
Young lawyers (under 30 years)	€660	€1,170
Academics/judges (full-time)	€660	€1,170
Public lawyers	€660	€1,170
Corporate counsel**	€790	€1,170
Conference dinner	€95	€95

\*By paying the non-member fee, we welcome you as a delegate member of the IBA for the year in which this Conference is held, which entitles you to the following benefits:

- 1) Password access to certain parts of the IBA website.
- 2) Receipt of *IBA E-news* and access to online versions of *IBA Global Insight*.
- 3) The member rate for any subsequent Conferences for this calendar year.

\*\*A reduced rate is offered to IBA Corporate Group Members. Please contact [confs@int-bar.org](mailto:confs@int-bar.org) to obtain a 25 per cent discount on the IBA Member fee.

If you would like to become a full or general member of the IBA, which includes membership of one committee or more – and inclusion in and access to our membership directory – we encourage you to do so now to book for this Conference at the member rate. You can find full details of how to join at [www.ibanet.org](http://www.ibanet.org).

A reduced rate is offered to lawyers who are over the age of 65, have been an IBA member for more than 20 years and are no longer practising law.

**Full payment must be received to obtain your Conference documentation.**

**Fees include:**

- Attendance at all working sessions
- Access to the Conference materials from the IBA website ([www.ibanet.org](http://www.ibanet.org)), including any available speakers' papers submitted to the IBA before 3 May.
- Access to live delegate search
- Lunch on Monday and Tuesday
- Tea and coffee during breaks

Delegate/speaker conference bookings allow for individual entry and attendance to the conference. Delegates/speakers are not permitted to invite guests to attend any working sessions, workshops, or conference social functions.

**Please note that bookings are not transferable.**

## List of participants

For your name to appear in the list of participants, your booking form must be received by **7 May** at the latest.

## Online delegate search

Delegates can use the online delegate search via the IBA website, to use this function delegates will need to be logged into their MyIBA. This will allow search access to up-to-date attendance lists.

## Booking confirmation

Upon receipt of your payment for the Conference a confirmation email will be sent to you which contains information regarding your attendance at the Conference. You will also be able to view and download your payment information and manage your booking via your My IBA profile on the IBA website.

## Payment of conference fees by bank transfer or BACS payment

**Booking forms received without proof of payment will NOT be processed until proof of payment has been received.**

**Euro:** by bank transfer to the IBA account at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.

SWIFT address NWBKGB2L, IBAN GB58NWBK60721106570631

**Please ensure that a copy of the bank transfer details is attached to your booking form.**

Use the exchange rate prevailing at the time of booking.

**PLEASE ENSURE THAT YOUR NAME AND 'CONF2430MADRID' APPEAR ON ANY TRANSFER OR DRAFT.**



## Book with confidence

- If the IBA needs to reschedule the event, your booking will be automatically transferred to the new date and no additional fees will be charged. If this date is not convenient for a delegate, a refund of the cost of the conference place will be available on request to the IBA.
- If the IBA is unable to reschedule the conference within 12 months of the original scheduled date, a full refund of the cost of the conference place will automatically be made to all delegates.
- Please note that the IBA will not provide refunds for any costs incurred including any travel costs.

Please note, these terms are subject to any more restrictive or different local requirements and may be altered and amended from time to time to reflect any changes to restrictions or government requirements.

## Accommodation

The IBA does not have a room block, however if you wish to book accommodation at any of the hotels below, please do so directly by using the links to the hotel websites.

The following hotels are located within walking distance or a short taxi ride from the Real Fábrica de Tapices.

### Hotel NH Madrid Nacional – 4 star

<https://www.nh-hotels.com/en/hotel/nh-madrid-nacional>

### Atocha Hotel Madrid, Tapestry Collection by Hilton – 4 star

[https://www.hilton.com/en/hotels/madatup-atocha-hotel-madrid/?SEO\\_id=GMB-EMEA-UP-MADATUP](https://www.hilton.com/en/hotels/madatup-atocha-hotel-madrid/?SEO_id=GMB-EMEA-UP-MADATUP)

### Radisson RED Madrid – 4 star

<https://www.radissonhotels.com/en-us/hotels/radisson-red-madrid?cid=a%3Ase+b%3Agmb+c%3Aemea+i%3Alocal+e%3Aardr+d%3Aukirwe+h%3AESMA>

### Four Seasons – 5 star

Approximately a 20-minute drive from the Real Fábrica de Tapices however only a few minutes' walk from the Conference dinner venue – Real Casino de Madrid

[https://www.fourseasons.com/madrid/?utm\\_source=google&utm\\_medium=organicsearch&utm\\_campaign=tor-mmd-hre-mid-seo-na&utm\\_content=na-na&utm\\_term=na](https://www.fourseasons.com/madrid/?utm_source=google&utm_medium=organicsearch&utm_campaign=tor-mmd-hre-mid-seo-na&utm_content=na-na&utm_term=na)

### The Westin Palace – 5 star

Approximately a ten-minute taxi ride from Real Fábrica de Tapices.

<https://www.marriott.com/en-us/hotels/madwi-the-westin-palace-madrid/overview/?scid=f2ae0541-1279-4f24-b197-a979c79310b0>

Delegates are responsible for making accommodation reservations directly with the hotel and entering into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates. The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

## Unauthorised accommodation agents

It has been brought to our attention that there are multiple companies contacting past attendees, claiming to represent the IBA, offering 'assistance' with conference and hotel bookings.

They are operating by cold-calling and spamming companies whose names have appeared on previous List of Participants, Programmes and Sponsorship recognition. The only Accommodation Agent the IBA works with is Judy Lane ICS. Judy Lane ICS do not contact delegates on behalf of the IBA without delegates making initial contact. Please ignore any communication that does not come directly from the IBA or Judy Lane ICS.

## Disabled access

The Real Fábrica de Tapices is wheelchair accessible. Please notify us if you require special assistance.

## Social programme

### Monday 13 May

2030 – 2300 **Conference dinner**

*Real Casino de Madrid*

*C. de Alcalá 15*

*28014 Madrid*

Ticket price: €95

One place per delegate is permitted.

**Note:** Gentlemen are required to wear a jacket and tie.

Social event places cannot be guaranteed unless payment has been received before **7 May**, subject to availability.

## Terms and Conditions

All conference delegates must provide full and accurate information regarding their identity and contact information. Failure to do so will result in their conference booking being cancelled.

Full payment must be received to obtain your Conference documentation.

## Cancellation of conference or social functions

If cancellation is received by email to [confs@int-bar.org](mailto:confs@int-bar.org) 14 days prior to the first day of the Conference, fees will be refunded less a 25 per cent administration charge. Refunds will be made minus any monies owed to the IBA. Monies cannot be kept on IBA member accounts or transferred to future IBA conferences.

We regret that no refunds can be made after this time. Conference or social function bookings received after this time will not be eligible for any refund of fees. Should you have difficulties in obtaining your visa and are not able to attend the Conference this cancellation policy will still apply.

Bank transfer payments: Upon submission of your completed Conference booking form to the IBA you are considered 'booked' pending the receipt of your bank payment. Please note that the cancellation terms and conditions as indicated will apply as soon as your booking is received.

Provided you have cancelled your booking to attend an IBA Conference in accordance with the 'Terms and Conditions' section of the relevant Conference programme, you must then confirm to us in writing at the IBA office as soon as possible, but in no event later than one year (12 calendar months) from the date of any such Conference, all necessary details to enable any reimbursement owed to you to be paid. We regret that no refunds will be made after the date that is one year (12 calendar months) after the date of the relevant Conference.

## Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. **We are unable to dispatch visa invitation letters to support your visa application prior to receipt of your booking form and full payment of conference fees.**

**Please apply for your visa in good time.**

## Badges

For security reasons, name badges must be always worn during the Conference and at social functions. Proof of identity is required to collect your badge and for replacement badges. Checks will be in place and staff will challenge delegates not wearing a valid conference badge and those believed to be sharing badges. Anyone found wearing a badge that they are not entitled to wear will have the badge confiscated and will be asked to leave the conference.

## Dietary requirements

The IBA endeavours to accommodate all special dietary requests confirmed to us before bookings close. Requests made after this time cannot be guaranteed.

### Photography and filming

Certain sessions and/or social functions may be photographed and/or filmed and some of this content may be used for future IBA marketing materials, member communications, products or services. Should you have any concerns about this, or do not wish to be featured in any of these materials please contact the IBA Marketing Department at [ibamarketing@int-bar.org](mailto:ibamarketing@int-bar.org).

No participant, attending in any capacity, is authorised to record or film the conference working sessions, workshops or social function without the prior written permission of the Conferences Director.

### Code of Conduct

By booking the conference, you agree to the following delegate code of conduct, the host country's local and/or national requirements and venues restrictions and precautions:

- You will not attend the conference if you are displaying symptoms of a communicable disease. Should you develop symptoms during your attendance at the conference you inform a member of IBA staff by email ([confs@int-bar.org](mailto:confs@int-bar.org)) and you agree not to attend any further conference sessions or related events and comply with all local and national restrictions.
- You travel at your own risk, and you agree that the IBA cannot be held responsible if you contract a communicable disease during the conference or after returning from the conference.
- You agree to the extent permitted by law that you shall not hold IBA responsible for: any travel costs incurred for travelling to and from the conference; any travel costs that may be irrecoverable due to the cancellation or postponement of the conference; any losses or liabilities associated with contracting a communicable disease whether on the way to, during or after the conference.
- You agree that, if asked by the relevant local or national authorities, the IBA has permission to pass on your personal information and contact details to those authorities should contact tracing be required.

### Promotional literature

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the Conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the IBA Sponsorship Department at [sponsorship@int-bar.org](mailto:sponsorship@int-bar.org).

### No deductions or withholdings

All fees payable to us by you in accordance with the terms contained in the 'Information' section shall be paid free and clear of all deductions or withholdings whatsoever.

If any deductions or withholdings are required by law to be made from any fees payable to us by you under the terms contained in this 'Information' section you shall pay such sum as will, after the deduction or withholding has been made, leave us with the same amount as we would have been entitled to receive in the absence of any such requirement to make a deduction or withholding.

If we obtain the benefit of any tax credit or other relief by reference to any such deductions or withholdings, then we shall repay to you such amount as, after such repayment has been made, will leave us in no worse position than we would have been had no such deductions or withholdings been required.

### Conference sell-outs

The IBA places its conferences in venues of a suitable size for each event; however, there are times when our conferences may sell out. Should this happen, prospective delegates will be informed, and a waiting list will operate. The waiting list will function on a 'first come, first served' basis, subject to receiving delegate cancellations. The waiting list for a conference will close once it has reached ten per cent of the conference venue capacity, as it is very unlikely a place will become available. The IBA will not be liable for any travel or accommodation expenses incurred by an individual who travels to a conference without a confirmed place at the event.

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the Conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the Conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

### Continuing Professional Development/Continuing Legal Education

For Conference delegates from jurisdictions where CPD/CLE is mandatory, the IBA will provide a Certificate of Attendance for the Conference. Subject to CPD/CLE requirements, Conference delegates can use this to obtain the relevant number of hours' accreditation. The number of CPD/CLE hours available may vary depending on the rules applied by the members' bar association/law society on time recording criteria.

A Certificate of Attendance is available to Conference delegates on request. Please ask at the IBA Conference registration desk for information on how to obtain the certificate.

### IBA Harassment Policy

IBA conferences provide unrivalled professional development and network-building opportunities for international legal practitioners and their professional associates. The IBA values the participation of every delegate and member of the IBA and wants all attendees to have an enjoyable and fulfilling experience. Accordingly, all Conference attendees are expected to show respect and courtesy to other attendees, IBA staff and those involved with hosting the events throughout the Conference and at all Conference events, receptions, and parties, whether officially organised by the IBA or others. All delegates, guests, attendees, speakers, exhibitors, staff and volunteers at any IBA event are required to conform to the IBA Harassment Policy.

See [www.ibanet.org/iba-harassment-policy](http://www.ibanet.org/iba-harassment-policy)

# Booking form

## 8th Global Entrepreneurship Conference

13–14 May 2024, Real Fábrica de Tapices, Madrid, Spain



Please read the 'Information' section before completing this form and return it together with your proof of bank transfer to the Conference Department at the address below.

BOOK ONLINE AT [WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2430](http://WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2430) TO MAKE IMMEDIATE AND SECURE PAYMENT BY CREDIT CARD AND OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW

### PERSONAL DETAILS *(Please attach your business card or write in block capitals)*

Title \_\_\_\_\_ Given name \_\_\_\_\_ Family name \_\_\_\_\_

Name and country to be shown on badge *(if different from above)* \_\_\_\_\_

IBA Membership number *(if applicable)* \_\_\_\_\_ Date of birth \_\_\_\_\_

Firm/company/organisation \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_ Country \_\_\_\_\_

Tel \_\_\_\_\_ Email \_\_\_\_\_

### SPECIAL DIETARY REQUIREMENTS

If you have special dietary requirements, due to allergen intolerances, medical, religious reasons or a life choice, please specify the requirement below. The IBA is unable to cater for dietary requirements other than for the above reasons.

Please tick box if you have allergen intolerances and specify \_\_\_\_\_

Please state all other dietary requirements clearly, i.e. I am a vegetarian.

*Disclosure of dietary information denotes you have agreed to the IBA sharing this information with relevant third parties who are providing catering on our behalf.*

TO OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW,  
PLEASE BOOK BY **7 MAY 2024** ONLINE AT [WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2430](http://WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2430)  
IBA MEMBERS CAN BOOK ONLINE BY **5 APRIL 2024** FOR **€790**.  
PLEASE SEE 'INFORMATION' FOR FURTHER ONLINE BOOKING DETAILS.

HARD COPY BOOKING FORMS AND FEES RECEIVED:	on or before 5 April	after 5 April	amount payable
IBA member	€880	€995	€
Non-member*	€1055	€1170	€
Young lawyers (under 30 years)	€660	€1170	€
Academics/judges (full-time)	€660	€1170	€
Public lawyers	€660	€1170	€
Corporate counsel**	€790	€1170	€

### SOCIAL PROGRAMME

Conference dinner  I will attend Price: €95 €

*One place per registered delegate is permitted.*

**TOTAL AMOUNT PAYABLE €**

\*JOIN THE IBA TODAY AND BOOK FOR THIS CONFERENCE AT THE IBA MEMBER RATE.  
PLEASE FIND THE MEMBERSHIP APPLICATION FORM AT [WWW.IBANET.ORG](http://WWW.IBANET.ORG).

\*\*A REDUCED RATE IS OFFERED TO IBA CORPORATE GROUP MEMBERS.  
PLEASE CONTACT [CONFS@INT-BAR.ORG](mailto:CONFS@INT-BAR.ORG) TO OBTAIN A 25 PER CENT DISCOUNT ON THE IBA MEMBER FEE.



A REDUCED RATE IS OFFERED TO LAWYERS WHO ARE OVER THE AGE OF 65, HAVE BEEN AN IBA MEMBER FOR MORE THAN 20 YEARS AND ARE NO LONGER PRACTISING LAW. PLEASE CONTACT THE IBA OFFICE FOR FURTHER INFORMATION.

FULL PAYMENT MUST BE RECEIVED IN ORDER TO PROCESS YOUR BOOKING.  
**PLEASE NOTE THAT BOOKINGS ARE NOT TRANSFERABLE.**

#### METHODS OF PAYMENT

##### By credit card

Book online at [www.ibanet.org/conference-details/CONF2430](http://www.ibanet.org/conference-details/CONF2430) and make immediate and secure payment by credit card

**Note:** please do not send your credit card details on the booking form or within an email or fax.

##### By bank transfer or BACs payment

**Booking forms received without proof of payment will NOT be processed until proof of payment has been received.**

**Euro:** by bank transfer to the IBA account at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.

SWIFT address NWBKGB2L, IBAN GB58NWBK60721106570631

**Please ensure that a copy of the bank transfer details is attached to your booking form.**

#### WHERE DID YOU FIRST HEAR ABOUT THIS CONFERENCE?

- |   |   |   |                                   |  |
|---|---|---|-----------------------------------|--|
| <input type="checkbox"/> IBA CONFERENCE | <input type="checkbox"/> OTHER CONFERENCE | <input type="checkbox"/> DIRECT MAIL    | <input type="checkbox"/> INTERNET | <input type="checkbox"/> ADVERTISEMENT |
| <input type="checkbox"/> EMAIL          | <input type="checkbox"/> EDITORIAL        | <input type="checkbox"/> RECOMMENDATION | <input type="checkbox"/> OTHER    |  |

*Please provide further details, quoting code (if applicable)*

The International Bar Association would like to keep in touch with you about relevant news, events, publications and membership. You can opt out of receiving information at any time by emailing [member@int-bar.org](mailto:member@int-bar.org) or by logging into My IBA and updating your preferences. Your details will be included in the list of participants. If you do not want your details to be included in the list, please email [confs@int-bar.org](mailto:confs@int-bar.org).

For further details on how your data is used and stored: [www.ibanet.org/privacy-policy](http://www.ibanet.org/privacy-policy)

#### PLEASE SEND THE COMPLETED FORM TO INTERNATIONAL BAR ASSOCIATION:

##### Conference Department

Chancery House, 53-64 Chancery Lane, London WC2A 1QS, United Kingdom

Email: [confs@int-bar.org](mailto:confs@int-bar.org) [www.ibanet.org](http://www.ibanet.org)



# International Bar Association

the global voice of the legal profession



## About the IBA

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies.

The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 170 countries.

Inspired by the vision of the United Nations, the IBA was founded in the same spirit, just before the Universal Declaration of Human Rights was proclaimed in 1948.

The IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to date information, enabling them to better represent their clients' interests.

Through its various committees, fora, and task forces, the IBA facilitates the exchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe.

## IBA Closely Held Companies Committee

The mission of the IBA Closely Held Companies Committee is to address issues of particular interest to start ups, owner-managed, closely held and family businesses and their legal advisors, and to organisations with ambitions for growth.

The Committee's aim is to provide a focus for the different needs of ownership, management and financing of such organisations. The following are some of them:

- management and ownership issues;
- finance and the raising of tier one and two capital;
- shareholder issues and agreements;
- business succession plans;
- exit planning;
- relationships with outside investors;
- protection of minority interests;
- dispute monitoring and resolution;
- the role of professionals in management and advisory roles; and
- relevant issues arising from tax, employment, real estate, estate planning and family law.

For more information please visit the **Closely Held Companies Committee home page**.

### International Bar Association

Chancery House, 53-64 Chancery Lane, London WC2A 1QS, United Kingdom  
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