

A conference presented by the IBA International Commerce and Distribution Committee, supported by the IBA Alternative and New Law Business Structures Committee, the IBA Corporate Counsel Forum, IBA European Regional Forum, IBA International Trade and Custom Committee, the IBA Technology Law Committee and the Foreign Affairs Committee of the Milan Bar Association.



the global voice of
the legal profession®



Follow us
[@IBAEvents](https://twitter.com/IBAEvents)
[#IBACommerce](https://twitter.com/IBACommerce)

Digitising of International Commerce:

new trends from product development
and purchasing through to manufacturing,
logistics, supply chains and transportation

17 – 18 November 2021, Palazzo delle Stelline Congress Center, Milan, Italy



Topics will include:

- Supply chain changes and the resilience in the 'post-Covid' environment and taxation of digital services
- Digitisation of goods and services: the legal framework for electronic sales, product liability and digital technology
- Fashion and retail, from difficult to even more complicated times: industry challenges ahead
- The food supply chain gets horizontal – how e-commerce for food and beverage commodities and products impacts traditional distribution systems and legal archetypes.

REGISTER BEFORE
15 OCTOBER 2020
TO RECEIVE EARLY
REGISTRATION
DISCOUNTS

BOOK NOW AT WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF1101

Programme

Conference Co-Chairs

Riccardo G Cajola *Cajola & Associati, Milan; Programme Officer, IBA International Commerce and Distribution Committee*

Laura Opilio *CMS Adonnino Ascoli & Cavasola Scamoni, Rome; Senior Vice Chair, IBA International Commerce and Distribution Committee*

Organising Committee

Dalton Albrecht *EY Law, Toronto, Ontario; Senior Vice Chair, IBA International Commerce and Distribution Committee*

Alessandro Barzaghi *Cocuzza & Associati, Milan; Membership Officer, IBA International Commerce and Distribution Committee*

Dietmar Huemer *Legis Kooperation Selbständiger Rechtsanwälte, Vienna; Vice Secretary, IBA International Commerce and Distribution Committee*

Judith Alison Lee *Gibson, Dunn & Crutcher, Washington, DC; Diversity and Inclusion Officer, IBA International Commerce and Distribution Committee*

Oreste Marchini *Tonucci & Partners, Milan; Deputy Membership Officer, IBA International Commerce and Distribution Committee*

Fabrizio Paratore *Paratore & Partners, Rome; Chair, Commodities and Derivatives Subcommittee, IBA International Commerce and Distribution Committee*

Antonio Pena *Greenberg Traurig, Miami, Florida; Chair, Complex Acquisitions Subcommittee, IBA International Commerce and Distribution Committee*

Dirk Schwenn *Schomerus & Partners, Hamburg; Senior Vice Chair, IBA International Commerce and Distribution Committee*

Dominik Ziegenhahn *Raschke Von Knobelsdorff Heiser, Hamburg; Vice Treasurer, IBA International Commerce and Distribution Committee*

Programme Committee

Marco Bollini *Eni International BV, Amsterdam; Chair, IBA Corporate Counsel Forum*

Derya Durlu Gürzumar *Istanbul Bar Association, Istanbul; Chair, IBA Alternative and New Law Business Structures Committee*

Mario Ferrari *RP Legal & Tax, Turin; Advisory Board Member, IBA European Regional Forum*

Guillermo Sanchez Chao *Chevez Ruiz Zamarripa y Cía SC, Mexico City; Co-Chair, IBA International Trade and Customs Law Committee*

Sajai Singh *J Sagar Associates, Bangalore; Chair, IBA Technology Law Committee*

Host Committee

Cajola & Associati

CBM & Partners

CMS Adonnino Ascoli & Cavasola Scamoni

Cocuzza & Associati

LCA Studio Legale

OMNIA Desks

Paratore & Partners

RP Legal & Tax

Tonucci & Partners

Supported by the Foreign Affairs Committee of the Milan Bar Association

Wednesday 17 November

SOCIAL FUNCTIONS

1530 – 1830

Guided visit to the Galleria Campari

The tour will depart from the NH Collection Milano President Hotel at 1530 and will return back to the Hotel at approximately 1830.

This is a ticketed event at €35 per person. Please ensure that you arrive at the hotel 15 minutes prior to departure.

2000

Gala dinner

QuattroMori, Largo Maria Callas 1, 20121 Milan

This is a ticketed event €70 per person.

Thursday 18 November

0730 – 0840 **Corporate Counsel Forum Breakfast**

Sponsored by Host Committee firms

Sala Bramante, Palazzo delle Stelline Congress Center

What we learned from the pandemic: a view from Corporate Counsel

General Counsel will reflect on their experience with, and corporate lessons learnt from, Covid-19, including making rapid decisions, strategic pivots and operational changes under stress and uncertainty. The panel of experts will highlight some of the key lessons in the following three main categories: corporate decision-making and leadership, risk management, and managing a remote team, in order to help general counsels navigate what will be a persistent disruption of the years ahead.

Moderator

Marco Bollini *Eni International B.V., Amsterdam; Chair, IBA Corporate Counsel Forum*

0830 – 1800 **Registration**

Sala Bramante Foyer, Palazzo delle Stelline Congress Center

0915 – 0945

Opening remarks and introduction of the keynote speaker

Roberta Clerici *Professor of International Private Law at Università Statale of Milan, Milan*

Vinicio Nardo *President, Milan Bar Association, Milan*

Francesca Maria Zanasi *President, Foreign Affairs Committee, Milan Bar Association, Milan*

Christopher Blake *Hahn Loeser & Parks, Cleveland, Ohio; Co-Chair, International Commerce and Distribution Committee*

Riccardo G Cajola *Cajola & Associati, Milan; Programme Officer, IBA International Commerce and Distribution Committee*

Laura Opilio *CMS Adonnino Ascoli & Cavasola Scamoni, Rome; Senior Vice Chair, IBA International Commerce and Distribution Committee*

0945 – 1015

Keynote Speaker

Professor Giorgio Sacerdoti

Giorgio Sacerdoti, former President of the World Trade Organisation's (WTO) Appellate Body, University Professor, Attorney at Law, and Arbitrator will share his great experiences and provide insights into the current initiatives on international trade and commerce – specifically those within the WTO context - aiming to regulate and facilitate cross border digital commerce.

1015 - 1145

Supply chain changes and resiliency in the 'post-Covid' environment and taxation of digital services.

Businesses that have moved in a timely manner to digitise their supply chain, (including customs and tax procedures, and custom valuation and transfer pricing) and have become more efficient and developed a new degree of resiliency to create a competitive advantage. This session will explore the consequences of this digitalisation on the nature and speed of international supply chains, tax, trade, and customs, and will pose interesting questions: how does e-commerce affect the processes of product development, manufacturing, distribution, and the taxes and customs outcome? Does it increase their resiliency? Has the recent pandemic accelerated the digitisation of changes to supply chains and has it impacted the 'reshoring' of functions from abroad?

This panel will further discuss, during Covid-19 times:

- How e-commerce has affected the approaches to tax, trade laws and customs
- The impact on outsourcing
- What we can expect in the future and the key legal issues arising therefrom.



Thursday continued

Co-Moderators

Dalton Albrecht *EY Law, Toronto, Ontario; Senior Vice Chair, IBA International Commerce and Distribution Committee*

Riccardo G Cajola *Cajola & Associati, Milan; Programme Officer, IBA International Commerce and Distribution Committee*

Speakers

Pietro Galizzi *Head of Legal, Regulatory and Compliance Affairs, Eni gas e luce S.p.A, Milan*

Claudia D Hartleben *Greenberg Traurig, Washington DC*

Mayra Lucas *Digital Sales Tax Advisor, Organisation for Economic Co-operation and Development, Paris*

Sönke Lund *Grupo Gispert Abogados & Economistas, Barcelona; Vice Chair, IBA Alternative and New Law Business Structures Committee*

John Wainwright *President, Leggett & Platt International Supply Chain Compliance, Leggett & Platt, Chicago, Illinois*

1145 - 1200 **Coffee/tea break**

1200 - 1330

Digitisation of goods and services: the legal framework for electronic sales, product liability and digital technology.

The digitisation of goods, services and processes requires stakeholders to be aware of the changing legal framework. There is an increasing spread of goods and services exploiting digital technology, artificial intelligence, and robotics. As a result, manufacturers and distributors of such technological products must be able to ensure consumers' safety and be aware that the legal system, in terms of product liability, is constantly evolving.

Co-Moderators

Dietmar Huemer *Legis Kooperation Selbständiger Rechtsanwälte, Vienna; Vice Secretary, IBA International Commerce and Distribution Committee*

Laura Opilio *CMS Adonnino Ascoli & Cavasola Scamoni, Rome; Senior Vice Chair, IBA International Commerce and Distribution Committee*

Speakers

Valerio Bruno *Director of Legal Services, Accenture, Rome*

Giuseppe Calabi *CBM & Partners, Milan*

James Harper *Legal Director (Global Projects), LexisNexis UK, London*

Professor Roberta Montinaro *Università di Napoli l'Orientale, Teramo, Italy*

Janine Reudt-Demont *Niederer Kraft Frey, Zurich*

1330 – 1430 **Buffet lunch**

1430 – 1600

Fashion and retail from difficult to even more complicated times: industry challenges ahead

Dramatic changes are already underway in the fashion and retail industries. However, in recent years challenges such as adapting to fast evolving consumer behaviour, converting to fast fashion, and winning the battle on digital have emerged. In this session questions will be addressed, including: how has the Covid-19 pandemic accelerated these phenomena and/or changed the course of these industries? Is the change for good or temporary? What hurdles are brands facing currently, and how does legal

advice need to adapt to provide the required support? Speakers from the industry and practicing attorneys will bring their experiences to the table.

Co-Moderators

Alessandro Barzaghi *Cocuzza & Associati, Milan; Membership Officer, IBA International Commerce and Distribution Committee*

Dirk Schwenn *Schomerus & Partners, Hamburg; Senior Vice Chair, IBA International Commerce and Distribution Committee*

Speakers

Patrizia Carrozza *General Counsel, Valentino, Milan*

Martine de Koning *Kennedy Van der Laan, Amsterdam; Vice Chair, IBA Franchising Committee*

Luca Egitto *RP Legal & Tax, Turin*

Sajai Singh *J Sagar Associates, Bangalore; Chair, IBA Technology Law Committee*

Lucilla Talamazzi *General Counsel, Pronovias, Barcelona*

1600 – 1615 **Coffee/tea break**

1615 – 1745

The food supply chain gets horizontal – how e-commerce for food and beverage commodities and products impacts traditional distribution systems and legal archetypes

Co-Moderators

Christopher Blake *Hahn Loeser & Parks, Cleveland, Ohio; Co-Chair, International Commerce and Distribution Committee*

Fabrizio Paratore *Paratore & Partners, Rome; Chair, Commodities and Derivatives Subcommittee, IBA International Commerce and Distribution Committee*

The audience will be divided into seven discussion groups for this 'roundtable' session format to address the following relevant sub-topics:

1. The application of food safety controls when departing from traditional supply chain. Ghost, dark, cloud, and multi-cuisine kitchens and food delivery: are we still going to cook at home?

Speaker

Oreste Marchini *Tonucci & Partners, Milan; Deputy Membership Officer, IBA International Commerce and Distribution Committee*

2. How to enhance the contractual strength of suppliers when dealing with big online service providers

Speakers

Christian Moretti *Cozen O'Connor, New York; Chair, Government Procurement Subcommittee, IBA International Commerce and Distribution Committee*

Emmanuelle Voisset *Panta Rhei, Paris*

3. Is the food and beverage online supply chain shorter or longer? What are the pros and cons?

Speakers

Caterina Iodice *Omnia Desks, London*

Nicola Lucifero *LCA Studio Legale, Milan*

Thursday continued

4. Can the new reality of food and beverage e-commerce contribute to a greener world? Will the parcelisation of food deliveries reduce food waste? Is the “new” supply chain sustainable?

Speakers

Fiammetta Capecchi *Lexpertise, Milan*

Sönke Lund *Grupo Gispert Abogados & Economistas, Barcelona;*
Vice Chair, IBA Alternative and New Law Business Structures Committee

5. Who is the new consumer of food and beverage e-commerce? How do we protect them? How has the pandemic brought more trust in the decision-making process when dealing with food than it was in the past? Has the pandemic revolutionized the concept of trust in international commerce?

Speakers

Antonio Bana *Studio legale Bana, Milan*

Sara Moro *LCA Studio legale, Milan*

6. What are the differences between keyword ranking and eye-level physical market shelves in terms of the visibility of food products? How do we reconcile manufacturers, distributors, and consumers interests altogether?

Speakers

Paola Ghezzi *CMS Adonnino Ascoli & Cavasola Scamoni, Rome*

Pieter W Tubbergen *PGMBM - EU Group, Rotterdam; Senior Website Officer, IBA International Commerce and Distribution Committee*

7. The new life of retail and proximity F&B shops as final deliverers of local and 0 kilometre products to the consumers, and wholesalers’ revalued neighbour agents

Speakers

Olivia Gast *Gast Avocats, Paris*

Magdalena Zielinska *WKB Wierci ski Kwieci ski Baehr sp j, Warsaw*

1745 – 1800 Closing remarks

1830 Hosted Cocktail Reception

Sponsored by the Host Committee firms

Palazzo Reale

Sala degli Specchi (Mirror Room)

Pza del Duomo, 12, 20122 Milan

Please join the Host Committee to close the Conference in style in the Palazzo Reale's most famous rooms the beautiful ornate Mirror Room. This iconic setting, with its refined decorative solutions, is the work of Domenico Parodi and is based on seventeenth and eighteenth-century Roman halls, as well as the Galerie des Glaces at Versailles (1679-1686).

The Palazzo Reale is a short walk from the conference venue therefore, transport will not be provided.

The IBA, its officers and staff accept no responsibility for any views expressed, presentations or materials produced by delegates or speakers at the Conference.

Continuing Professional Development /Continuing Legal Education

For Conference delegates from jurisdictions where CPD/CLE is mandatory, the IBA will provide a Certificate of Attendance for the Conference. Subject to CPD/CLE requirements, Conference delegates can use this to obtain the relevant number of hours' accreditation. The number of CPD/CLE hours available may vary depending on the rules applied by the members' bar association/law society on time recording criteria. A Certificate of Attendance is available to Conference delegates on request. Please ask at the IBA conference registration desk for information on how to obtain the certificate.

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

IBA Harassment Policy

IBA conferences provide unrivalled professional development and network-building opportunities for international legal practitioners and their professional associates. The IBA values the participation of every delegate and member of the IBA and wants all attendees to have an enjoyable and fulfilling experience. Accordingly, all conference attendees are expected to show respect and courtesy to other attendees, IBA staff and those involved with hosting the events throughout the conference and at all conference events, receptions, and parties, whether officially organised by the IBA or others. All delegates, guests, attendees, speakers, exhibitors, staff and volunteers at any IBA event are required to conform to the IBA Harassment Policy.

See <https://tinyurl.com/IBA-Harassment>

Information

Date

17 – 18 November 2021

Venue

Palazzo delle Stelline Congress Center
corso Magenta, 61
20123 Milan, Italy

<https://stelline.it/it/centro-congressi/home/centro-congressi.html>

Language

All working sessions and Conference materials will be in English.

How to register

Register online by Friday 12 November 2021 at www.ibanet.org/conference-details/CONF1101 and make payment by credit card to avail of the ten per cent online registration discount, or complete the attached registration form and return it to the Conference Department at the IBA together with your proof of bank transfer payment. You should receive an email confirmation of your registration within five days; if you do not, please contact confs@int-bar.org.

Conference registration criteria

For the protection of all delegates, to attend the conference, you will need to provide evidence acceptable to the IBA and if required, to the relevant host country authorities that shows:

- You have received two vaccinations against the COVID 19 virus with a WHO recognised vaccine, at least three weeks prior to attendance at the conference; or
- you have a negative PCR (polymerase chain reaction) test result not more than 72 hours before the conference begins [NOT a rapid lateral flow negative test]. Any costs incurred for vaccinations and tests are the responsibility of the delegate.

By registering for the conference you agree to the following, the delegate code of conduct and all venue precaution notifications:

- You will not attend the conference if you are displaying any COVID symptoms
- Should you develop any COVID symptoms during your attendance at the conference you will immediately:
 - inform a member of IBA staff by email (confs@int-bar.org)
 - self-isolate

- comply with all local and national restrictions
- If you receive any notification from any source that you have been exposed to a COVID risk, you will immediately inform a member of IBA staff and comply with local or national restrictions that may be required
- You travel at your own risk, and you agree that the IBA cannot be held responsible if you contract COVID during the conference or after returning from the conference
- You agree to the extent permitted by law that you shall not hold IBA responsible for: any travel costs incurred for travelling to and from the conference; any travel costs that may be irrecoverable due to the cancellation or postponement of the conference; any losses or liabilities associated with contracting COVID whether on the way to, during or after the conference.
- You agree that, if asked by the relevant local or national authorities, the IBA has permission to pass on your personal information and contact details to those authorities should contact tracing be required.

If you do not comply with the above criteria, you might be refused entry to the conference.

Fees

Online registrations received:

	on or before Friday 15 October	until Friday 12 November
IBA member	€690	€795
Non-member *	€840	€945
Young lawyers (under 30 years)	€520	€945
Academics/judges (full-time)	€520	€945
Public lawyers	€520	€945
Corporate counsel **	€620	€945
Galleria Campari visit	€35	€35
Gala Dinner	€70	€70

After **Friday 12 November** registrations must be received in hard copy at the IBA office.

Hard copy registration forms and fees received:

	on or before Friday 15 October	after Friday 8 October
IBA member/Milan Bar member	€765	€880
Non-member*	€935	€1,050
Young lawyers (under 30 years)	€575	€1,050
Academics/judges (full-time)	€575	€1,050
Public lawyers	€575	€1,050
Corporate counsel**	€690	€1,050
Galleria Campari visit	€35	€35
Gala Dinner	€70	€70

* By paying the non-member fee, we welcome you as a delegate member of the IBA for the year in which this Conference is held, which entitles you to the following benefits:

- 1) Password access to certain parts of the IBA website.
- 2) Receipt of IBA E-news and access to online versions of IBA *Global Insight*.
- 3) Pay the member rate for any subsequent Conference registrations for this calendar year.

** A reduced rate is offered to IBA Corporate Group Members. Please register online to obtain a 25 per cent discount on the IBA Member fee.

If you would like to become a full or general member of the IBA, which includes membership of one committee or more – and inclusion in and access to our membership directory – we encourage you to do so now in order to register for this Conference at the member rate. You can find full details of how to join at www.ibanet.org.

A reduced rate is offered to lawyers who are over the age of 65, have been an IBA member for more than 20 years and are no longer practising law.

Full payment must be received in order to obtain your Conference documentation.

Fees include:

- Attendance at all working sessions
- Conference materials, including any available speakers' papers submitted to the IBA before 5 November.
- Access to the above Conference working materials from the IBA website (www.ibanet.org) approximately seven days prior to the Conference

Photography and filming

Certain sessions and/or social functions may be photographed and/or filmed and some of this content may be used for future IBA marketing materials, member communications, products, or services. Should you have any concerns with regard to this, or do not wish to be featured in any of these materials please contact the IBA Marketing Department at ibamarketing@int-bar.org.

Payment of registration fees by bank transfer or BACS payment
Registration forms received without proof of payment will NOT be processed until proof of payment has been received.

Euro: by bank transfer to the IBA account at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.

SWIFT address NWBKGB2L, IBAN GB58NWBK60721106570631

Please ensure that a copy of the bank transfer details is attached to your registration form.

Online credit card payments: by Visa, MasterCard or American Express. No other cards are accepted.

PLEASE ENSURE THAT YOUR NAME AND CON1101MILAN APPEAR ON ANY TRANSFER OR DRAFT.

No deductions or withholdings

All fees payable to us by you in accordance with the terms contained in this 'Information' section shall be paid free and clear of all deductions or withholdings whatsoever.

If any deductions or withholdings are required by law to be made from any fees payable to us by you under the terms contained in this 'Information' section you shall pay such sum as will, after the deduction or withholding has been made, leave us with the same amount as we would have been entitled to receive in the absence of any such requirement to make a deduction or withholding.

If we obtain the benefit of any tax credit or other relief by reference to any such deductions or withholdings, then we shall repay to you such amount as, after such repayment has been made, will leave us in no worse position than we would have been had no such deductions or withholdings been required.

- Lunch on Thursday
- Tea and coffee during breaks
- Invitation to hosted cocktail reception on Thursday
- VAT currently at 22%

Please note that registrations are not transferable.

List of participants

For your name to appear in the list of participants, your registration must be received by Friday 12 November at the latest.

Registration confirmation

Upon receipt of your payment, a confirmation email will be sent to you which contains information regarding your attendance at the Conference. You will also be able to view and download your payment information and manage your registration via your My IBA profile on the IBA website.

Promotional literature

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the Conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the IBA Sponsorship Department at sponsorship@int-bar.org.

Conference sell-outs

The IBA places its conferences in venues of a suitable size for each event; however, there are times when our conferences may sell out. Should this happen, prospective delegates will be informed and a waiting list will operate. The waiting list will function on a 'first come, first served' basis, subject to receiving registered delegate cancellations. The waiting list for a conference will close once it has reached ten per cent of the conference venue capacity, as it is very unlikely a place will become available. The IBA will not be liable for any travel or accommodation expenses incurred by an individual who travels to a conference without a confirmed place at the event.

Cancellation of registration or social functions

If cancellation is received in writing at the IBA office by Friday 5 November, fees will be refunded less a 25 per cent administration charge. Refunds will be made minus any monies owed to the IBA.

We regret that no refunds can be made after this date. Registrations or social function bookings received after Friday 5 November will not be eligible for any refund of fees. Please note that the IBA will however offer a full refund if you are required to cancel your registration due to Covid related reasons; we will require written confirmation of your cancellation by the end of business on the first day of the conference.

Should you have difficulties in obtaining your visa and are not able to attend the Conference this cancellation policy will still apply.

Upon submission of your completed Conference registration form to the IBA you are considered 'registered' pending payment. Please note that the cancellation terms and conditions as indicated will apply as soon as your registration is received.

Provided you have cancelled your registration to attend an IBA Conference in accordance with the terms of the 'cancellation of registration' clause included in the 'Information' section of the relevant Conference programme, you must then confirm to us in writing at the IBA office as soon as possible, but in no event later than one year (12 calendar months) from the date of any such Conference, all necessary details to enable any reimbursement owed to you to be paid. We regret that no refunds will be made after the date that is one year (12 calendar months) after the date of the relevant Conference.

Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to dispatch visa invitation letters to

support your visa application prior to receipt of your registration form and full payment of registration fees.

Please apply for your visa in good time.

Hotel accommodation

A special room rate is available at the NH Collection Milano President Hotel for the nights of 16 – 18 November inclusive, subject to availability:

NH Collection Milano President Hotel
Largo Augusto 10
20122 Milan
Italy

<https://tinyurl.com/NH-Collection-Hotel>

The rate of €199 per room, per night for single occupancy is inclusive of breakfast and VAT.

Please use the following hotel website link [here](#) to make your reservation. The hotel requires a credit card number to secure your reservation.

Delegates are responsible for making accommodation reservations directly

with the hotel and entering into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special IBA rate). The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

The room block will be reduced on the 16th August and the 15th September. Accommodation, subject to availability, will be available to book until 15 October 2021.

Unauthorised accommodation agents

It has been brought to our attention that there are multiple companies contacting past attendees, claiming to represent the IBA, offering 'assistance' with registration and hotel bookings.

They are operating by cold-calling and spamming companies whose names have appeared on previous List of Participants, Programmes and Sponsorship recognition. Please ignore any communication that does not come directly from the IBA.

Social functions

Wednesday 17 November, 1530 – 1830

Guided visit to the Galleria Campari

The Galleria Campari was inaugurated in 2010 on the 150th anniversary of the brand. The Galleria is an interactive and multimedia-based company museum, dedicated to the relationship between the Campari brand and its promotion through art and design, its history and the evolution of the product.

The tour will depart from the NH Collection Milano President Hotel at 1530 and will return back to the Hotel at approximately 1830.

This is a ticketed event €35 per person.

Please ensure that you arrive at the hotel 15 minutes prior to departure.

Wednesday 17 November, 2000

Gala dinner

QuattroMori, Largo Maria Callas 1, 20121 Milan

This is a ticketed event €70 per person.

Social event places cannot be guaranteed unless payment has been received by Friday 12 November, subject to availability. One place per registered delegate is permitted.

Thursday 18 November 1830

1830 Hosted Cocktail Reception

Sponsored by the Host Committee firms

Palazzo Reale

Sala degli Specchi (Mirror Room)

P.za del Duomo, 12, 20122 Milan

Please join the Host Committee to close the Conference in style in the Palazzo Reale's most famous rooms the beautiful ornate Mirror Room. This iconic setting, with its refined decorative solutions, is the work of Domenico Parodi and is based on seventeenth and eighteenth-century Roman halls, as well as the Galerie des Glaces at Versailles (1679-1686).

The Palazzo Reale is a short walk from the conference venue therefore, transport will not be provided.

Registration form

Digitising of International Commerce: new trends from product development and purchasing, through to manufacturing, logistics, supply chains and transportation

17 – 18 November 2021, Palazzo delle Stelline Congress Center, Milan, Italy



Please read the 'Information' section before completing this form and return it together with your bank transfer or cheque to the Conference Department at the address overleaf.

REGISTER ONLINE AT **WWW.IBANET.ORG/CONFERENCES/CONF1101** TO MAKE IMMEDIATE AND SECURE PAYMENT BY CREDIT CARD AND OBTAIN A 10 PER CENT DISCOUNT ON THE FEES BELOW

PERSONAL DETAILS *(Please attach your business card or write in block capitals)*

Title _____ Given name _____ Family name _____

Name and country to be shown on badge *(if different from above)* _____

IBA Membership number *(if applicable)* _____ Date of birth _____

Firm/company/organisation _____

Address _____

Country _____

Tel _____ Fax _____

Email _____

SPECIAL DIETARY REQUIREMENTS

If you have special dietary requirements, due to allergen intolerances, medical, religious reasons or a life choice, please specify the requirement below. The IBA is unable to cater for dietary requirements other than for the above reasons.

☐ Please tick box if you have allergen intolerances and specify _____

Please state all other dietary requirements clearly, i.e. I am a vegetarian; I do not eat red meat.

Disclosure of dietary information denotes you have agreed to the IBA sharing this information with relevant third parties who are providing catering on our behalf.

TO OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW,
PLEASE REGISTER BY **12 NOVEMBER** ONLINE AT **WWW.IBANET.ORG/CONFERENCES/CONF1101**
IBA MEMBERS CAN REGISTER ONLINE BY **FRIDAY 15 OCTOBER** FOR **€690**, PLEASE SEE 'INFORMATION' FOR FURTHER ONLINE REGISTRATION DETAILS.

HARD COPY REGISTRATION FORMS AND FEES RECEIVED:	on or before Friday 15 October	after Friday 15 October	amount payable
IBA member	€765	€880	€
Non-member*	€935	€1,050	€
Young lawyers (under 30 years)	€575	€1,050	€
Academics/judges (full-time)	€575	€1,050	€
Public lawyers	€575	€1,050	€
Corporate counsel **	€690	€1,050	€

Social functions

Wednesday 17 November

Galleria Campari visit

☐

€35

€

Gala dinner

☐

€70

€

Thursday 18 November

Hosted Cocktail Reception

☐

NIL

NIL

One Galleria Campari visit, dinner and reception place per registered delegate is permitted.

TOTAL AMOUNT PAYABLE €



*JOIN THE IBA TODAY AND REGISTER FOR THIS CONFERENCE AT THE IBA MEMBER RATE.
PLEASE FIND THE MEMBERSHIP APPLICATION FORM AT **WWW.IBANET.ORG**.

**A REDUCED RATE IS OFFERED TO IBA CORPORATE GROUP MEMBERS.
PLEASE REGISTER ONLINE TO OBTAIN A 25 PER CENT DISCOUNT ON THE IBA MEMBER FEE

A REDUCED RATE IS OFFERED TO LAWYERS WHO ARE OVER THE AGE OF 65, HAVE BEEN AN IBA MEMBER FOR MORE THAN 20 YEARS AND ARE NO LONGER PRACTISING LAW. PLEASE CONTACT THE IBA OFFICE FOR FURTHER INFORMATION.

FULL PAYMENT MUST BE RECEIVED IN ORDER TO PROCESS YOUR REGISTRATION.
PLEASE NOTE THAT REGISTRATIONS ARE NOT TRANSFERABLE.

METHODS OF PAYMENT

By credit card

Register online at www.ibanet.org/conferences/conf1101.aspx and make immediate and secure payment by credit card

Note: please do not send your credit card details on the registration form or within an email or fax.

Euro: Euro: by bank transfer to the IBA account at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.

SWIFT address NWBKGB2L, IBAN GB58NWBK60721106570631

Please ensure that a copy of the bank transfer details is attached to your registration form.

By bank transfer and BACS payment

Registration forms received without proof of payment will NOT be processed until proof of payment has been received.

WHERE DID YOU FIRST HEAR ABOUT THIS CONFERENCE?

- | | | | | |
|---|---|---|-----------------------------------|--|
| <input type="checkbox"/> IBA CONFERENCE | <input type="checkbox"/> OTHER CONFERENCE | <input type="checkbox"/> DIRECT MAIL | <input type="checkbox"/> INTERNET | <input type="checkbox"/> ADVERTISEMENT |
| <input type="checkbox"/> EMAIL | <input type="checkbox"/> EDITORIAL | <input type="checkbox"/> RECOMMENDATION | <input type="checkbox"/> OTHER | |

Please provide further details, quoting code (if applicable)

The International Bar Association would like to keep in touch with you about relevant news, events, publications and membership. You can opt out of receiving information at any time by emailing member@int-bar.org or by logging into My IBA and updating your preferences. Your details will be included in the list of participants. If you do not want your details to be included in the list, please email confs@int-bar.org.

For further details on how your data is used and stored: www.ibanet.org/web_privacy_policy.aspx.

PLEASE SEND THE COMPLETED FORM TO INTERNATIONAL BAR ASSOCIATION:

Conference Department

5 Chancery Lane, London WC2A 1LG, United Kingdom

Tel: +44 (0)20 7842 0090 Email: confs@int-bar.org www.ibanet.org



We are excited to announce the launch of the IBA Global Showcase, which will take place online 25-29 October 2021 with FREE registration.

Through a series of high-profile expert sessions, some of the biggest issues and challenges facing the global legal profession will be discussed, with speakers sharing ideas and solutions and give you the opportunity to hear from a great line up of high-profile speakers.



WHY ATTEND?

- The IBA Global Showcase will highlight the diverse work and achievements of the IBA's membership in many key areas of policy and practice. There will also be sessions specifically designed for key groupings within the membership.
- All this will be enlivened by a mix of interviews and discussions with leading commentators as well as plenty of opportunities for networking amongst your peers.

- **Participate** – take part in real time in discussion with leading global figures in the legal community

- **Share knowledge** – contribute to the debate and share your experience

- **Community** – be part of the global legal community joining together to share this experience

- **Business development** – meet your peers from around the world at networking events

- **Learn** – an opportunity to hear from the world's leading experts on issues facing the global legal community

- **Great speakers** – hear from a great line up of internationally renowned speakers

- **Live or on-demand** – unable to join live? View the recordings of each session available 24 hours after the session.

REGISTER YOUR INTEREST NOW AT

www.ibanet.org/conference-details/CONF2013



International Bar Association

the global voice of the legal profession

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies.

The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 170 countries.

Inspired by the vision of the United Nations, the IBA was founded in the same spirit, just before the Universal Declaration of Human Rights was proclaimed in 1948.

The IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to date information, enabling them to better represent their clients' interests.

Through its various committees, fora and task forces, the IBA facilitates the exchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe.

International Commerce and Distribution Committee overview

As part of its activities, the International Commerce and Distribution Committee examines legal issues fundamental to the growth and development of international commerce.

The Committee deals extensively with issues relating to international sales contracts, agency and distribution, cross-border acquisitions, warranties and financing of international sales.

In addition to reviewing the current legal position in different countries from a comparative perspective, the committee also examines international and supranational instruments, such as the United Nations Convention on the International Sale of Goods, Incoterms and the Uniform Customs and Practice for Documentary Credits, as well as, for example, relevant instruments of the European Union and Mercosur.

The Committee also focuses on law reform in the fields of law within its scope, and since 1997 has monitored and offered suggestions in connection with the proposed Hague Convention on International Jurisdiction and the Effects of Foreign judgments in Civil and Commercial Matters.

Contact information

International Bar Association
5 Chancery Lane, London WC2A 1LG, United Kingdom
Tel: +44 (0)20 7842 0090
Email: member@int-bar.org
www.ibanet.org