

A conference presented by the IBA European Regional Forum, supported by the IBA Closely Held Companies Committee and the IBA Corporate Counsel Forum

6th Annual IBA European Startup Conference

26 – 27 September 2023
One Great George Street, London, England

The conference will bring together leading start-up, growth company and venture capital lawyers from across Europe.

The conference will cover a wide range of topics and will hear from entrepreneurs, funders, dealmakers, lawyers, investment bankers, academics and investors with first-hand experience of high-profile start-up and growth companies.

The conference will be hosted in the Great Hall, One Great George's Street in the heart of Westminster. The building was designed by James Miller and is the headquarters of the Institution of Civil Engineers, the world's first professional engineering body.

Topics include:

- Overview of the market turbulence on start-up and growth companies
- The Fintech market – where to next?
- The impact of foreign screening on investment
- Role of AI in legal tech
- Sustainable investing supports sustainable growth?
- Hot topic roundtables
- Defence tech – too late to the party?
- What influence is the market having on the investment terms?
- Lean documents



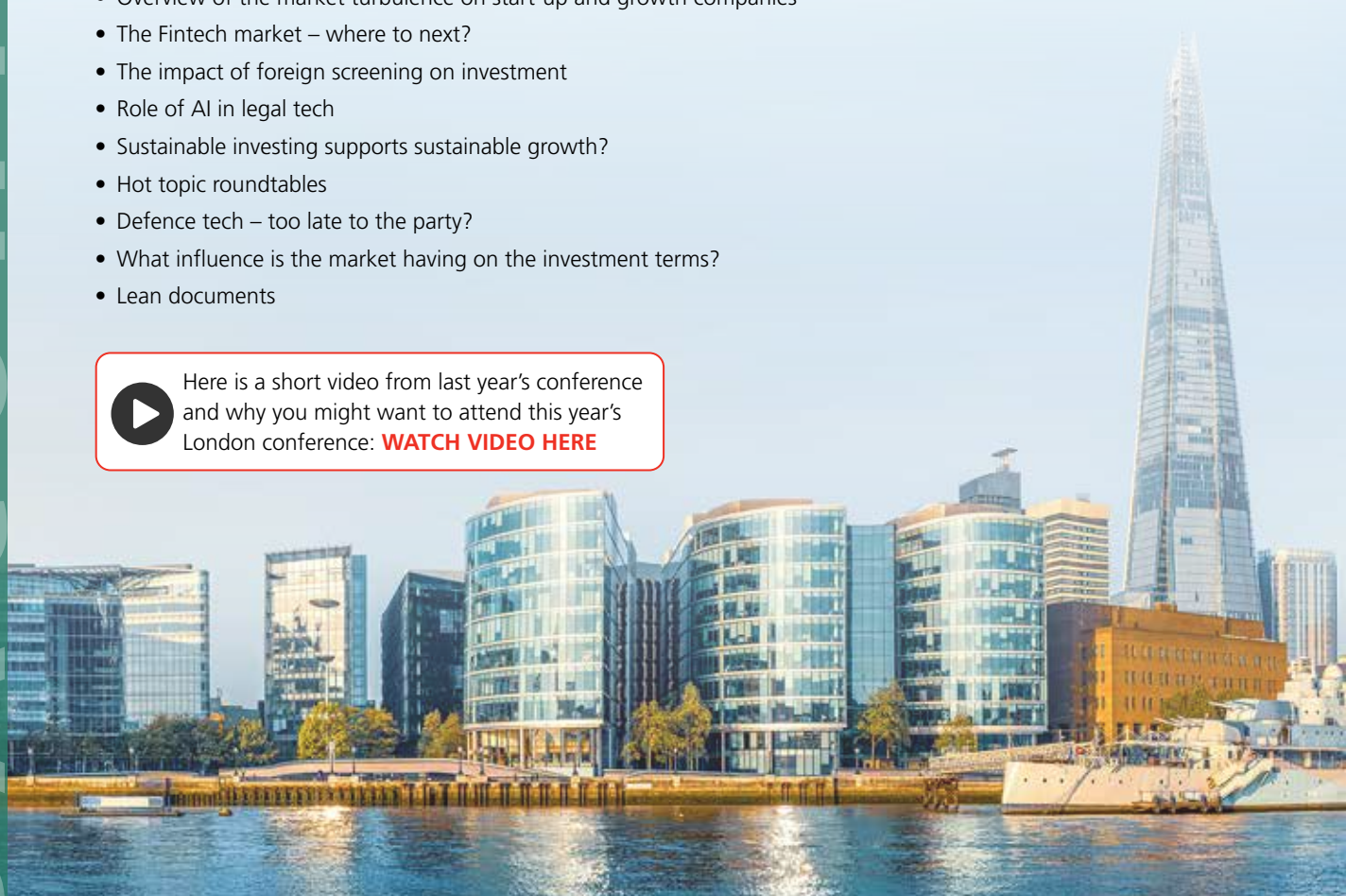
Here is a short video from last year's conference and why you might want to attend this year's London conference: [WATCH VIDEO HERE](#)



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the legal profession®



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FOR MORE INFORMATION AND TO BOOK ONLINE VISIT
WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2346

Programme

Committee Co-Chairs

Robrecht Coppens *Loyens & Loeff, Brussels; Chair, Western Regional Group, IBA European Regional Forum*

Emma Dansbo *Cirio, Stockholm; Chair, Northern Regional Group, IBA European Regional Forum*

Pii Ketvel *Chief Executive Officer (CEO), MARCOL Capital Europe, Luxembourg City*

David O'Donnell *Mason Hayes & Curran, Dublin; Member, Advisory Board, IBA Closely Held Companies Committee*

Marco Rizzi *Bratschi, Zurich; Member, Advisory Board, IBA Closely Held Companies Committee*

Merlin Seeman *Hedman, Tallinn; Vice Chair, IBA European Regional Forum*

Antonia Verna *Portolano Cavallo, Rome; Vice Chair, Diversity and Inclusion Group, IBA European Regional Forum*

London Host Committee

Cooley

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Marriott Harrison

Orrick

Shoosmiths

Stevens & Bolton

Travers Smith

Taylor Wessing

Wilson Sonsini

Withers

Tuesday 26 September

1500 – 1530 **Registration**

1530 – 1730

Lean Documents session

The conference unofficially kicks off with a session on Lean Documents hosted at the offices of Fladgate LLP, 16 Great Queen Street, London, WC2B 5DG. This session will look at the work undertaken over the last number of years by the IBA Lean Documents Working Group. Only persons registered for the Startup conference will be able to attend this session and you will be required to register separately from the main conference as it does not form part of the official conference.

If you are interested in attending, please send an email to Vanessa Ong (vong@fladgate.com) indicating you wish to register for the session.

There will be a limited number of spaces so register with Vanessa as soon as possible; attendance will be on a first come first served basis. We expect this event to be oversubscribed. Applications must be made on or before close of business on Monday 18 September. There is no charge for this unofficial pre-conference session.

1800 – 2030 **Drinks reception hosted by the Host Committee law firms**

NYX Hotel London Holborn
50-60 Southampton Row
London WC1B 4AR

The local law firm Host Committee will host all registered attendees to a drinks reception.

Wednesday 27 September

0800 – 0830 **Registration**

One Great George Street

0830 – 0835 **Welcome addresses**

Pascale Lagesse *Bredin Prat, Paris; Treasurer, Legal Practice Division*

David O'Donnell *Mason Hayes & Curran, Dublin; Member, Advisory Board, IBA Closely Held Companies Committee*

0835 – 0900 **SESSION ONE**

Overview of the impact of market turbulence on startup world – part one

This session will hear from a prominent financier on how investment and M&A activity in the world of start-up and fast growth companies has been impacted by market turbulence.

Keynote speaker

Euan Blair *Founder and CEO, Multiverse, London*

Interviewer

Daniel Glazer *Wilson Sonsini, London*

Headline social event sponsor

NBL⁰

Wednesday continued

0900 – 0930 SESSION TWO

The Fintech market – where to next?

This session will look at the emerging trends in the Fintech market and the challenges and opportunities for this market.

Chair

Arvin Abraham *Goodwin, London*

Panel

Kara Byun *Head of Fintech, Venture & Growth Investments, HSBC Asset Management, London*

Sameer Dubey *Chief Product Officer, Griffin, London*

0930 – 1000 SESSION THREE

European foreign direct investment screening – a step too far for start-up and growth companies?

This session will take a bird's eye view of how foreign direct investment (FDI) screening is impacting on equity funding and M&A transactions in the European start-up and growth capital markets. Has FDI screening gone too far and slowed the flow of capital slowing down investment, and even scuppering transactions?

Chair

Chris Worrall *Burges Salmon, Bristol*

Panel

Veronica Roberts *Herbert Smith Freehills, London*

1000 – 1030 **Coffee/tea break**

1030 – 1115 SESSION FOUR

The intersection of AI and law: embracing opportunities, navigating threats

This discussion will focus on the future of artificial intelligence (AI) where visionary start-up founders will share valuable insights into the current capabilities of AI and its potential to streamline and enhance legal processes.

Additionally, the panellists will also touch upon the practical applications of AI in the present, specifically highlighting how it can already assist with contract negotiations. This discussion will provide valuable insights into the current capabilities of AI and its potential to streamline and enhance legal processes.

Chair

Simon McArdle *Shoosmiths, Birmingham*

Panel

Harry Borovick *General Counsel, Luminance, London*

Maarten Truyens *CEO & CTO, ClauseBase, Leuven*

1115 – 1200 SESSION FIVE

Does sustainable investing also support sustainable growth?

Venture capital investments can be exposed to a range of ESG risks with significant consequences. The SFDR and Taxonomy regulations have been impacting more and more the investment strategy and the VC transactions, however the lack of "ESG friendly" framework for start-ups is making hard the implementation of sustainability into start-ups business model and corporate structure.

Only the open debate among stakeholders can lead to the synthesis of the perspectives of investors, start-ups.

Chair

Milena Prisco *Pavia e Ansaldo, Milan*

Panel

Bryony Couchman *Senior Legal & Compliance Manager, Yonder, London*

Tom McGinn *General Counsel, Northzone, London*

1200 – 1230 SESSION SIX

Overview of the impact of market turbulence on start-up world – part two

Let the lawyers have their say! This session will focus on how market turbulence is impacting on deal terms in both investment and M&A.

Chair

Dr Benjamin Ullrich *YPOG, Berlin*

Panel

Eric Davison *Cooley (UK), London*

Assaf Naveh *Meitar, Tel Aviv*

Sally Roberts *General Counsel, Accel, London*

1230 – 1330 **Lunch**

1330 – 1500 SESSION SEVEN

Hot topic roundtables

You will have an opportunity to participate in two interactive round table sessions (30 minutes each session) on two of the below topics. Share your experience within the various sectors or take the opportunity to improve your knowledge in some new fields. We will learn some key take-away points from each sector.

1. Clean tech
2. Deep tech and spin-off universities
3. Education
4. Mobility
5. Legal Tech
6. Healthcare
7. Fintech
8. ESG
9. Artificial Intelligence

Wednesday continued

Co-Chairs

Emma Dansbo *Cirio, Stockholm; Chair, Northern Regional Group, IBA European Regional Forum*

Antonia Verna *Portolano Cavallo, Milan; Member, IBA Diversity & Inclusion Council*

1500 – 1530 SESSION EIGHT

Lean documents – a myth, an aspiration or reality?

This session will report on the work of the Lean Documents Working Group which is focused on finding efficiencies in transactional documentation for European targets/investee companies.

Chair

Marco Rizzi *Bratschi, Zurich; Member, Advisory Board, IBA Closely Held Companies Committee*

Panel

Robrecht Coppens *Loyens & Loeff, Brussels; Chair, Western Regional Group, IBA European Regional Forum*

Emma Dansbo *Cirio, Stockholm; Chair, Northern Regional Group, IBA European Regional Forum*

Pierre-Alexandre Degehet *Kleyr Grasso, Luxembourg City*

Pedro Fernandez *Perez-Llorca, Madrid*

Ignacio Lacasa *Across Legal, Barcelona*

Uri Neshet *Pearl Cohen, Tel Aviv*

Jens Wenzel *Hengeler Mueller, Berlin*

1530 – 1600 **Coffee/tea break**

1600 – 1645 SESSION NINE

Defence tech – Is Europe too late to the party?

This session will focus on the growth in Europe of emerging disruptive technologies in the defence sector, the journey it must travel to match other major global powers, the awareness of the critical importance of defence technology with the challenges that Europe is facing, how regulators will seek to regulate this growing sector, the availability of funding for companies, and the potential for Soonicorns to emerge.

Chair

Anna Babych *Aequo, Kyiv; Vice Chair, ESG Group, IBA European Regional Forum*

Panel

Colonel Paul Clayton MBE (Rtd) *Vice President of Sales, SensusQ, Tallinn*

Kadri Tammai *Head of DIANA-Affiliated Accelerator, NATO Defence Innovation Accelerator for the North Atlantic (DIANA), Tallinn*

1645 – 1650 **Closing remarks**

Pii Ketvel *Chief Executive Officer (CEO), MARCOL, Capital Europe, Luxembourg City*

1745 – 2130 **Drinks reception and Conference dinner**

1830 – 2130 **Conference dinner**

Skylon restaurant

Royal Festival Hall

Belvedere Road, London SE1 8XX

Ticket price: £115 per person

The restaurant is a 15-minute walk from the conference venue; transport will not be provided.

One place per registered delegate is permitted.

The IBA, its officers and staff accept no responsibility for any views expressed, presentations or materials produced by delegates or speakers at the Conference.

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the Conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the Conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

Continuing Professional Development/Continuing Legal Education

For Conference delegates from jurisdictions where CPD/CLE is mandatory, the IBA will provide a Certificate of Attendance for the Conference. Subject to CPD/CLE requirements, Conference delegates can use this to obtain the relevant number of hours' accreditation. The number of CPD/CLE hours available may vary depending on the rules applied by the members' bar association/law society on time recording criteria.

A Certificate of Attendance is available to Conference delegates on request. Please ask at the IBA Conference registration desk for information on how to obtain the certificate.

IBA Harassment Policy

IBA IBA conferences provide unrivalled professional development and network-building opportunities for international legal practitioners and their professional associates. The IBA values the participation of every delegate and member of the IBA and wants all attendees to have an enjoyable and fulfilling experience. Accordingly, all Conference attendees are expected to show respect and courtesy to other attendees, IBA staff and those involved with hosting the events throughout the Conference and at all Conference events, receptions, and parties, whether officially organised by the IBA or others. All delegates, guests, attendees, speakers, exhibitors, staff and volunteers at any IBA event are required to conform to the IBA Harassment Policy.

See www.ibanet.org/iba-harassment-policy

Information

Date

26 – 27 September 2023

Venue

One Great George Street
1 Great George Street
London SW1P 3AA
England

Language

All working sessions and Conference materials will be in English.

By registering for the conference you agree to the following delegate code of conduct, the host country's local and/or national requirements and venues restrictions and precautions:

- You will not attend the conference if you are displaying any Covid symptoms
 - Should you develop any Covid symptoms during your attendance at the conference you inform a member of IBA staff by email (confs@int-bar.org) and you agree not to attend any further conference sessions or related events and comply with all local and national restrictions
- You travel at your own risk, and you agree that the IBA cannot be held responsible if you contract Covid during the conference or after returning from the conference
- You agree to the extent permitted by law that you shall not hold IBA responsible for: any travel costs incurred for travelling to and from the conference; any travel costs that may be irrecoverable due to the cancellation or postponement of the conference; any losses or liabilities associated with contracting Covid whether on the way to, during or after the conference.
- You agree that, if asked by the relevant local or national authorities, the IBA has permission to pass on your personal information and contact details to those authorities should contact tracing be required.

Fees

Online registrations received:

	on or before 22 September
IBA member	£625
Non-member *	£760
Young lawyers (under 30 years)	£760
Academics/judges (full-time)	£760
Public lawyers	£760
Corporate counsel **	£760
Conference dinner	£115

After **22 September 2023** registrations must be received in hard copy at the IBA office.

How to register

Register online by **22 September** at www.ibanet.org/conference-details/CONF2346 and make payment by credit card to avail of the ten per cent online registration discount or complete the attached registration form and return it to the Conference Department at the IBA together with your proof of bank transfer payment. You should receive an email confirmation of your registration within five days; if you do not, please contact confs@int-bar.org.

All conference delegates must provide full and accurate information regarding their identity and contact information. Failure to do so will result in their conference registration being cancelled.

Fees

Hard copy registration forms and fees received:

	Until 22 September
IBA member	£695
Non-member *	£845
Young lawyers (under 30 years)	£845
Academics/judges (full-time)	£845
Public Lawyers	£845
Corporate counsel **	£845

* By paying the non-member fee, we welcome you as a delegate member of the IBA for the year in which this Conference is held, which entitles you to the following benefits:

- Password access to certain parts of the IBA website.
- Receipt of IBA E-news and access to online versions of *IBA Global Insight*.
- Pay the member rate for any subsequent Conference registrations for this calendar year.

** A reduced rate is offered to IBA Corporate Group Members. Please contact confs@int-bar.org to obtain a 25 per cent discount on the IBA Member fee.

If you would like to become a full or general member of the IBA, which includes membership of one committee or more – and inclusion in and access to our membership directory – we encourage you to do so now in order to register for this Conference at the member rate. You can find full details of how to join at www.ibanet.org.

A reduced rate is offered to lawyers who are over the age of 65, have been an IBA member for more than 20 years and are no longer practising law.

Full payment must be received in order to obtain your Conference documentation.

Fees include:

- Attendance at all working sessions
- Access to the Conference materials from the IBA website (www.ibanet.org), including any available speakers' papers submitted to the IBA before 15 September
- Access to live delegate search
- Invitation to hosted Reception on Tuesday
- Lunch on Wednesday
- Tea and coffee during breaks
- VAT currently at 20%

Please note that registrations are not transferable.



List of participants

In order for your name to appear in the list of participants, your registration form must be received by **22 September 2023** at the latest.

Live delegate search

Delegates are able to use the live delegate search via the IBA website, in order to use this function delegates will need to be logged into their MyIBA. This will allow search access to up-to-date attendance lists.

Registration confirmation

Upon receipt of your payment for the Conference a confirmation email will be sent to you which contains information regarding your attendance at the Conference. You will also be able to view and download your payment information and manage your registration via your My IBA profile on the IBA website.

Photography and filming

Certain sessions and/or social functions may be photographed and/or filmed and some of this content may be used for future IBA marketing materials, member communications, products or services. Should you have any concerns about this, or do not wish to be featured in any of these materials please contact the IBA Marketing Department at ibamarketing@int-bar.org.

Payment of registration fees by bank transfer or BACS payment

Registration forms received without proof of payment will NOT be processed until proof of payment has been received.

Pounds sterling: by bank transfer or BACS payment to the IBA account number: 13270222 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.

SWIFT address NWBKGB2L, IBAN GB05NWBK56000313270222

Please ensure that a copy of the bank transfer details is attached to your registration form.

Use the exchange rate prevailing at the time of registration.

PLEASE ENSURE THAT YOUR NAME AND '[CON2346LONDON]'
APPEAR ON ANY TRANSFER OR DRAFT.

No deductions or withholdings

All fees payable to us by you in accordance with the terms contained in this 'Information' section shall be paid free and clear of all deductions or withholdings whatsoever.

If any deductions or withholdings are required by law to be made from any fees payable to us by you under the terms contained in this 'Information' section you shall pay such sum as will, after the deduction or withholding

Cancellation of registration or social functions

If cancellation is received in writing at the IBA office by **Friday 15 September 2023** fees will be refunded less a 25 per cent administration charge. Refunds will be made minus any monies owed to the IBA.

We regret that no refunds can be made after this date. Registrations or social function bookings received after **Friday 15 September 2023** will not be eligible for any refund of fees.

Should you have difficulties in obtaining your visa and are not able to attend the Conference this cancellation policy will still apply.

Upon submission of your completed Conference registration form to the IBA you are considered 'registered' pending payment. Please note that the cancellation terms and conditions as indicated will apply as soon as your registration is received.

Book with confidence

- If the IBA needs to reschedule the event, your registration will be automatically transferred to the new date and no additional fees will be charged. If this date is not convenient for a delegate, a refund of the cost of the conference place will be available on request to the IBA.
- If the IBA is unable to reschedule the conference within 12 months of the original scheduled date, a full refund of the cost of the conference place will automatically be made to all delegates.
- Please note that the IBA will not provide refunds for any costs incurred including any travel costs.

Please note, these terms are subject to any more restrictive or different local requirements and may be altered and amended from time to time to reflect any changes to restrictions or government requirements.

Promotional literature

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the Conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the IBA Sponsorship Department at sponsorship@int-bar.org.

has been made, leave us with the same amount as we would have been entitled to receive in the absence of any such requirement to make a deduction or withholding.

If we obtain the benefit of any tax credit or other relief by reference to any such deductions or withholdings, then we shall repay to you such amount as, after such repayment has been made, will leave us in no worse position than we would have been had no such deductions or withholdings been required.

Conference sell-outs

The IBA places its conferences in venues of a suitable size for each event; however, there are times when our conferences may sell out. Should this happen, prospective delegates will be informed and a waiting list will operate. The waiting list will function on a 'first come, first served' basis, subject to receiving registered delegate cancellations. The waiting list for a conference will close once it has reached ten per cent of the conference venue capacity, as it is very unlikely a place will become available. The IBA will not be liable for any travel or accommodation expenses incurred by an individual who travels to a conference without a confirmed place at the event.

Provided you have cancelled your registration to attend an IBA Conference in accordance with the terms of the 'cancellation of registration' clause included in the 'Information' section of the relevant Conference programme, you must then confirm to us in writing at the IBA office as soon as possible, but in no event later than one year (12 calendar months) from the date of any such Conference, all necessary details to enable any reimbursement owed to you to be paid. We regret that no refunds will be made after the date that is one year (12 calendar months) after the date of the relevant Conference.

Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. **We are unable to dispatch visa invitation letters to support your visa application prior to receipt of your registration form and full payment of registration fees.**

Please apply for your visa in good time.

Hotel accommodation

The conference does not have a room block at a hotel. Below is a selection of nearby hotels for your consideration. To make a booking please contact the hotel directly

Conrad London St. James 5-minute walk to conference venue
22-28 Broadway, London SW1H 0BH
Phone: +44 (0)2033018080
[tinyurl.com/Conrad-IBA](https://www.tinyurl.com/Conrad-IBA)

London Marriott Hotel County Hall 10-minute walk to conference venue
County Hall
Westminster Bridge Rd
London SE1 7PB
Phone: +44 (0)2079285200
[tinyurl.com/marriott-IBA-Conf](https://www.tinyurl.com/marriott-IBA-Conf)

The Royal Horseguards Hotel 10-minute walk to conference venue
2 Whitehall Ct
London SW1A 2EJ
Phone: +44 (0)2075235062
[tinyurl.com/Horseguards-IBA](https://www.tinyurl.com/Horseguards-IBA)

Cancellation and no-show policy

Delegates are responsible for making accommodation reservations directly with the hotel and entering into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special IBA rate). The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

Unauthorised accommodation agents

It has been brought to our attention that there are multiple companies contacting past attendees, claiming to represent the IBA, offering 'assistance' with registration and hotel bookings.

They are operating by cold-calling and spamming companies whose names have appeared on previous List of Participants, Programmes and Sponsorship recognition. The only Accommodation Agent the IBA works with is Judy Lane ICS. Judy Lane ICS do not contact delegates on behalf of the IBA without delegates making initial contact. Please ignore any communication that does not come directly from the IBA or Judy Lane ICS.

Disabled access

The venue is wheelchair accessible. Please notify us if you require special assistance.



The 2023 Annual Conference will be held in Paris, the capital city of France and one of the world's leading centres for finance, diplomacy, commerce, fashion, gastronomy, science and the arts.

Paris, known as 'the City of Lights', is a major European business hub, and the location of the European head office for 75 per cent of large, 500+ employee, multinational companies in Europe.

Paris is home to more Fortune 500 companies with European operations than any other city in Europe.

With the IBA Annual Conference located at the crossroads of Europe, with easy travel links to other European capitals, and with an abundance of business and networking opportunities on offer, Paris will be a fantastic location for the largest, most prestigious event for international lawyers.

WHAT WILL IBA 2023 OFFER YOU?

- Access 5,000+ attendees representing over 2,700 law firms, corporations, governments and regulators from more than 130 jurisdictions
- Hear from leading international figures, government officials, general counsel and experts from across all practice areas and continents
- Opportunities to win more work and referrals at the world's best networking and business development event for lawyers and law firms
- Save time and money by meeting all of your legal contacts under one roof

REGISTER NOW : Visit: www.ibanet.org/conference-details/CONF2244

Registration form

6th Annual IBA European Startup Conference

26 – 27 September 2023, One Great George Street, London, England



Please read the 'Information' section before completing this form and return it together with your proof of bank transfer to the Conference Department at the address below.

REGISTER ONLINE AT WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2346 TO MAKE IMMEDIATE AND SECURE PAYMENT BY CREDIT CARD AND OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW

PERSONAL DETAILS *(Please attach your business card or write in block capitals)*

Title _____ Given name _____ Family name _____

Name and country to be shown on badge *(if different from above)* _____

IBA Membership number *(if applicable)* _____ Date of birth _____

Firm/company/organisation _____

Address _____

_____ Country _____

Tel _____ Email _____

SPECIAL DIETARY REQUIREMENTS

If you have special dietary requirements, due to allergen intolerances, medical, religious reasons or a life choice, please specify the requirement below. The IBA is unable to cater for dietary requirements other than for the above reasons.

Please tick box if you have allergen intolerances and specify _____

Please state all other dietary requirements clearly, i.e. I am a vegetarian.

Disclosure of dietary information denotes you have agreed to the IBA sharing this information with relevant third parties who are providing catering on our behalf.

TO OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW,
PLEASE REGISTER BY **22 SEPTEMBER** ONLINE AT WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2346
IBA MEMBERS CAN REGISTER ONLINE BY **22 SEPTEMBER** FOR **£625**. PLEASE SEE 'INFORMATION' FOR FURTHER
ONLINE REGISTRATION DETAILS.

HARD COPY REGISTRATION FORMS AND FEES RECEIVED:	Until 22 September	amount payable
IBA member	£695	£
Non-member*	£845	£
Young lawyers (under 30 years)	£845	£
Academics/judges (full-time)	£845	£
Public lawyers	£845	£
Corporate counsel **	£845	£
Conference dinner One dinner place per registered delegate and registered guest is permitted.	<input type="checkbox"/> I shall attend £115	£

TOTAL AMOUNT PAYABLE £

*JOIN THE IBA TODAY AND REGISTER FOR THIS CONFERENCE AT THE IBA MEMBER RATE. PLEASE FIND THE MEMBERSHIP APPLICATION FORM AT WWW.IBANET.ORG.

** A REDUCED RATE IS OFFERED TO IBA CORPORATE GROUP MEMBERS. PLEASE CONTACT CONFS@INT-BAR.ORG TO OBTAIN A 25 PER CENT DISCOUNT ON THE IBA MEMBER FEE.

A REDUCED RATE IS OFFERED TO LAWYERS WHO ARE OVER THE AGE OF 65, HAVE BEEN AN IBA MEMBER FOR MORE THAN 20 YEARS AND ARE NO LONGER PRACTISING LAW. PLEASE CONTACT THE IBA OFFICE FOR FURTHER INFORMATION.

FULL PAYMENT MUST BE RECEIVED IN ORDER TO PROCESS YOUR REGISTRATION.
PLEASE NOTE THAT REGISTRATIONS ARE NOT TRANSFERABLE.

METHODS OF PAYMENT

By credit card

Register online at WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2346 and make immediate and secure payment by credit card

Note: please do not send your credit card details on the registration form or within an email or fax.

By bank transfer or BACS payment

Registration forms received without proof of payment will NOT be processed until proof of payment has been received.

Pounds sterling: by bank transfer or BACS payment to the IBA account number: 13270222 (Sort Code 56-00-03) at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.

SWIFT address NWBKGB2L, IBAN GB05NWBK56000313270222

Please ensure that a copy of the bank transfer details is attached to your registration form.

WHERE DID YOU FIRST HEAR ABOUT THIS CONFERENCE?

- | | | | | |
|---|---|---|-----------------------------------|--|
| <input type="checkbox"/> IBA CONFERENCE | <input type="checkbox"/> OTHER CONFERENCE | <input type="checkbox"/> DIRECT MAIL | <input type="checkbox"/> INTERNET | <input type="checkbox"/> ADVERTISEMENT |
| <input type="checkbox"/> EMAIL | <input type="checkbox"/> EDITORIAL | <input type="checkbox"/> RECOMMENDATION | <input type="checkbox"/> OTHER | |

Please provide further details, quoting code (if applicable)

The International Bar Association would like to keep in touch with you about relevant news, events, publications and membership. You can opt out of receiving information at any time by emailing member@int-bar.org or by logging into My IBA and updating your preferences. Your details will be included in the list of participants. If you do not want your details to be included in the list, please email confs@int-bar.org.

For further details on how your data is used and stored: www.ibanet.org/privacy-policy

PLEASE SEND THE COMPLETED FORM TO INTERNATIONAL BAR ASSOCIATION:

Conference Department

Chancery House, 53-64 Chancery Lane, London WC2A 1QS

Email: confs@int-bar.org www.ibanet.org

Your Start-up Legal Advisor



New Balkans Law Office

Bulgaria Has a Thriving and Supportive Startup, Scale-Up and Growth Ecosystem Including: Low Tax (10% Corporate and Personal Income Tax)

A Skilled Tech and Services Workforce

Easy access to Funding including VC Funds and Angels - SEE's most sophisticated Early-Stage Investor Community

Strengths in Fintech, SaaS, Gaming, Blockchain, and Growing Deep-Tech and Other Verticals

NBLO is one of Bulgaria's pre-eminent tech law firms:

- More than 50 deals to date
- Early membership of the Venture Capital Association
- Developed and promoted standardisation for Term Sheets, Shareholders' Agreements, SAFEs and convertible loan notes
- Policy formation and involvement in drafting legislation
- Organiser of regular startup "clinics" and founder education
- Experience with English/common law systems (2 team members are English-qualified)

NBL⁰

BULGARIA

www.newbalkanslawoffice.com



International Bar Association

the global voice of the legal profession

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies.

The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 170 countries.

Inspired by the vision of the United Nations, the IBA was founded in the same spirit, just before the Universal Declaration of Human Rights was proclaimed in 1948.

The IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to date information, enabling them to better represent their clients' interests.

Through its various committees, fora and task forces, the IBA facilitates the exchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe.

IBA European Regional Forum

The European Regional Forum (ERF) was established in 1989 and has over 8000 members. The goals of the forum include addressing the current and long-term needs of professional organisations and individual members within the geographical reach of the forum, as well as increasing membership and participation in the IBA and integrating them within the organisation. The forum will also facilitate cross-border activity between lawyers and bars in different European countries. The forum has a particular focus on cross-disciplinary activities.

Statement of Purpose of the ERF:

- Support objectives of IBA and its members in Europe.
- A forum to promote a strong/robust civil society in Europe in support of the Rule of Law, the legal professional and other public policy initiatives.
- Foster closer connection between lawyers in Europe particularly re professional development and networking opportunities.

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