# M & Co Trading Limited – Pre-Pack Restructure

**Gordon Hollerin** 



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## M & Co Trading Limited – Pre-Pack Restructure

#### • Background

- Mackays Stores Limited Clothing retailer established in Scotland 1961
- 265 stores principally in UK and Ireland and with international locations in UAE, Bahrain, Libya, Jordan, Czech Republic, Slovakia, Estonia, Romania, Guatemala
- UK stores in High Street locations
- 2700 employees (2500 in stores)
- Distress caused principally by COVID19 lockdown exacerbated by ongoing Brexit uncertainty



### M & Co Trading Limited – Pre-Pack Restructure

#### Decision process and negotiation

- KPMG appointed to carry out review and report on options
- Deloitte appointed to conduct sales process
- Information Memorandum issued May 20
- Following competitive bidding process and assessment of bids Newco afforded preferred bidder status
- Extensive negotiations conducted by Newco with
  - existing lenders
  - proposed new lenders
  - Pensions Regulator
  - Deloitte
  - suppliers



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#### Completion of transaction and outcome

- Deloitte appointed as administrators and sale completed August 20
- Over 2300 jobs saved
- Pension scheme rescued
- 219 stores transferred under Licences to Occupy
- New leases subsequently obtained generally under more favourable terms

