The crossroads of international finance and public equity deals: New trends and financing bottlenecks

14–15 September 2023, Rio de Janeiro

There is increased activity in financed acquisitions and different types of public securities transactions involving listed companies worldwide. This growing market demands legal services that can handle all of the aspects of these deals and that pay attention to environmental, social and governance issues. This conference will be an opportunity for financial and public securities law professionals to discuss the most relevant issues and how to respond to clients’ needs.

Topics include:
• New trends and financing in hostile takeovers
• Distressed assets and restructuring of publicly traded companies
• Finance closing conditions in securities transactions
• Issuer board members’ duties in connection with public securities transactions
• The bottleneck in public securities transactions, leveraged buyouts and finance
Programme

Thursday 14 September

0830 – 1600 Registration
0930 – 0945 Opening remarks
0945 – 1030 Keynote address
1030 – 1100 Coffee/tea break
1100 – 1230 New trends and financing in hostile takeovers

The session discusses the current trends and future outlook of hostile takeovers including, but not limited to, conditions that may be attached to the offer, delisting plans of the raider and adequate disclosure. The session will analyse the increasing need for financing in these campaigns in an environment with lower liquidity and increasing competition among stock exchanges in different jurisdictions.

Session Co-Chairs
Francisco Antunes Maciel Müssnich BMA Advogados, Rio de Janeiro; Latin American Regional Forum Liaison Officer, IBA Securities Law Committee
Paola Lozano Skadden Arps Slate Meagher & Flom, New York City, NY

Speakers
Claudia Barrero Philippi Prietocarrizosa Ferrero DU & Uria, Bogota; Diversity and Inclusion Officer, IBA Women Lawyers’ Committee
Sophie Cornette de Saint Cyr Bredin Prat, Paris; Vice Chair, Financial Conferences Subcommittee, IBA Securities Law Committee
Steven Green Wachtell Lipton Rosen & Katz, New York City, NY
Fabio Nazari BTG Pactual, São Paulo
Fred Pletcher Borden Ladner Gervais, Vancouver, BC
Thursday continued

1230 – 1400 Lunch

1400 – 1530 Distressed assets and restructuring of publicly traded companies
In a world where many countries are facing economic challenges in the post-pandemic era, assets of companies in formal reorganisation or bankruptcy proceedings became a great opportunity for discretionary buyers worldwide. This panel will discuss, with specialists of selected jurisdictions, the nuts and bolts of the reorganisation of publicly traded companies and how to acquire distressed assets in such jurisdictions while minimising the risks for the buyer.

Session Co-Chairs
Cecilia Mairal Marval O’Farrell & Mairal, Buenos Aires; Council Member, IBA Legal Practice Division
Marcelo Viveiros de Moura Pinheiro Neto Advogados, São Paulo

Speakers
Francisco Cestero Cleary Gottlieb Steen & Hamilton, São Paulo
David Flechner Allen & Overy, New York City, NY; Vice Chair, Mergers and Acquisitions Subcommittee, IBA Securities Law Committee
Clare O’Brien Shearman & Sterling, New York City, NY
Marcos Spieler Rothschild & Co, São Paulo
Carolina Zang Zang Bergel & Viñes Abogados, Buenos Aires; Council Member, IBA Legal Practice Division

1530 – 1600 Coffee/tea break

1600 – 1730 Finance closing conditions in securities transactions
Securities transactions are frequently used to fund business expansion globally. This panel will explore the use of different types of securities transaction in financing operations such assets, shares and bonds together, with practical examples of the most ordinary financing conditions precedent. Experts from different jurisdictions will present the current trends in their relevant countries in terms of closing conditions in securities transactions.

Session Co-Chairs
Fabiola Cavalcanti TozziniFreire Advogados, Rio de Janeiro; Diversity and Inclusion Officer, IBA Latin American Regional Forum
Luciana Tornovsky Demarest Advogados, São Paulo; Senior Vice Chair, IBA Closely Held Companies Committee

Speakers
Logan Anderson Greenberg Traurig, Atlanta, GA
Ting Chen Cravath Swaine & Moore, New York City, NY
Ivan Delgado Perez-Llorca, Madrid; Website Officer, IBA Closely Held Companies Committee
Victoria Funes Bomchil, Buenos Aires
Roberto Guerrero V Cuatrecasas Gonçalves Pereira, Santiago

1930 – 2200 Welcome reception offered by the local host committee
0900 – 1130 Registration

0930 – 1100
Issuer Board Members’ duties in connection with Public Securities Transactions

The development of capital markets in many jurisdictions and new corporate structures of publicly-held corporations have raised the bar in terms of novelties and complexities in transactions and other matters involving listed securities. To address these concerns, as well as the interests of the large number of stakeholders involved in public company M&A, equity offerings and stock markets in general, corporate governance rules are becoming increasingly stricter.

In this session, we will discuss the duties and roles of the board members in the context of public securities transactions, as the ones responsible for guaranteeing that the law and applicable rules will be respected and that new policies and trends (such as environmental, social, governance (ESG)) are effectively promoted.

Session Co-Chairs
Adriana Pallis Machado Meyer Advogados, São Paulo
Paula Vieira de Oliveira Mattos Filho, São Paulo; Vice Chair, IBA Latin American Regional Forum

Speakers
Todd Crider Simpson Thacher & Bartlett, New York City, NY
Jaime Cubillos Posse Herrera Ruiz, Bogota; Sustainability Initiatives Officer, IBA Latin American Regional Forum
Cristian Figueroa Carey, Santiago
Anna Martini Pereira Willkie Farr & Gallagher, New York City, NY
Luciana Pires Dias L Dias Advogados, São Paulo

1100 – 1130 Coffee/tea break

1130 – 1300
The bottleneck in public securities transactions, leveraged buyouts and finance

Global M&A and, more specifically, public securities transactions and buyout activity has slowed amid a shortage of debt financing caused by rising interest rates and banks’ reluctance to open their money taps. The unprecedented geopolitical and macro-economic volatility around the world – and hawkish interest rate moves – drove up financing costs and weighed down valuations.

The number of leveraged buyout deals announced worldwide has significantly dropped, while the overall value of transactions has taken a hit.

This panel will discuss how acquirers are rethinking how they pull off large deals, and the challenges they have been facing in this restrictive environment, after such a contraction in global buyout activity, as the gap between buyer and vendor pricing expectations has widened, and securing debt to finance deals has also become more challenging and expensive. The panel will also tackle the perspectives for the future, taking into account any further changes in the economy and political scenarios that may affect positively deals in the pipeline.

Session Co-Chairs
Gabriella Covino Gianni & Origoni, Rome; Secretary, IBA Corporate and M&A Law Committee
Monique Mavignier BMA Advogados, São Paulo; Diversity and Inclusion Officer, IBA Banking Law Committee

Speakers
Karin Alvo KLA Advogados, São Paulo
Werner Ahlers Sullivan & Cromwell, New York City, NY
Michael Arnold Gleiss Lutz, Stuttgart; Treasurer, IBA Securities Law Committee
Nanette Heide Duane Morris, New York City, NY; Chair, Corporate Governance and Activism Subcommittee, IBA Corporate and M&A Law Committee

1300 – 1315 Closing remarks
**Date**
14–15 September 2023

**Venue**
Fairmont Copacabana Hotel
Av Atlantica 4240 - Copacabana
Rio de Janeiro, Brasil
Tel: +55 (21) 2525 1232
Website: www.fairmont.com/copacabana-rio

**Language**
All conference working sessions and conference materials will be in English.

**How to register**
Register online by 4 September at www.ibanet.org/conferencedetails/CONF2311 and make payment by credit card to avail of the ten per cent online registration discount or complete the attached registration form and return it to Camila Campelo at camila.campelo@int-bar.org. You should receive emailed confirmation of your registration within five days; if you do not please contact Camila Campelo.

**Fees**

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After 4 September registrations must be received in hard copy at the IBA office.

**Hard copy registration forms and fees received:**

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* The IBA Corporate Group Member is a reduced rate offered to the in-house legal department of international corporations. This rate is only applicable if your company has a corporate group membership with the IBA.

**Full payment must be received in order to process your registration.**

**Fees include:**
- Attendance at all working sessions on 14 and 15 September
- Conference materials, including any available speaker’s papers presented at the conference
- Access to the above conference working materials from the IBA website (www.int-bar.org) approximately seven days after the conference
- Lunches on Thursday and Friday
- Coffee/tea during breaks
- Invitation to the Welcome reception offered by the local host committee on 14 September

**Guest fee includes:**
- Invitation to the Welcome reception offered by the local host committee on 14 September

A guest must not be a member of the legal profession or seek to use the Conference as a business networking opportunity. Access to working sessions is not permitted for guests. Checks are made to ensure members of the legal profession are not registered as guests, if this is the case, registration will be refused unless the guest registers as a full delegate for the conference. Only registered guests (ie, those paying the guest fee) are eligible to participate in the social programme.

**List of participants**
In order for your name to appear in the list of participants, which will be made available seven days prior to the conference, your registration form must be received by 4 September at the latest.

**Live delegate search**
Delegates are able to use the live delegate search via the IBA website, in order to use this function delegates will need to be logged into their MyIBA. This will allow search access to up-to-date attendance lists.

**Registration confirmation**
All documentation regarding your attendance at the conference can now be obtained from the IBA website. Upon receipt of your payment for the conference a confirmation email will be sent containing instructions on how to download the documents. Registration confirmation will not be distributed by post.
Photography and filming
Certain sessions and/or social functions may be photographed and/or filmed and some of this content may be used for future IBA marketing materials, member communications, products or services. Should you have any concerns with regard to this, or do not wish to be featured in any of these materials please contact the IBA Marketing Department on ibamarketing@int-bar.org

Promotional literature
Please note that no individual or organisation may display or distribute publicity material or other printed matter during the conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the Sponsorship Department at sao.paulo@int-bar.org

Payment of registration fees by bank transfer or BACS payment
Registration forms received without proof of payment will NOT be processed until proof of payment has been received. US dollars: by bank transfer to the IBA account at the National Westminster Bank, St James’s & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.
SWIFT address NWBKGB2L, IBAN GB55NWBK60730101286498

Please ensure that a copy of the bank transfer details is attached to your registration form.

Online credit card payments: by Visa, MasterCard or American Express. No other cards are accepted.

PLEASE ENSURE THAT YOUR NAME AND ‘CONF2311SECURITIES’ APPEAR ON ANY TRANSFER OR DRAFT.

Conference sell-outs
The IBA places its conference in venues of a suitable size for the event; however there are times when our conferences may sell out. Should this happen, prospective delegates will be informed and a waitlist will operate. The waitlist will function on a ‘first come, first served’ basis, subject to receiving registered delegate cancellations. The IBA will not be liable for any travel or accommodation expenses incurred by an individual who travels to the conference without a confirmed place at the event.

Cancellation of registration
If cancellation is received in writing at the IBA office by 4 August 2023, fees will be refunded less a 25 per cent administration charge. Refunds will be made minus any monies owed to the IBA. We regret that no refunds can be made after this date. Registrations received after 4 August will not be eligible for any refund of registration fees.

Provided you have cancelled your registration to attend an IBA conference in accordance with the terms of the ‘cancellation of registration’ clause included in the ‘information’ section of the relevant conference programme, you must then confirm to us in writing at the IBA office as soon as possible but in no event later than one year (12 calendar months) from the date of any such conference all necessary details to enable any reimbursement owed to you to be paid. We regret that no refunds will be made after the date that is one year (12 calendar months) after the date of the relevant conference.

Hotel accommodation
A limited number of rooms have been reserved at the Fairmont Copacabana Hotel for the nights of 12, 13 and 14 September.

Fairmont Copacabana Hotel
Av Atlantica 4240 - Copacabana
Rio de Janeiro, Brasil
Tel: +55 (21) 2525 1232
Website: https://all.accor.com/

The following rates are per room, per night and inclusive of breakfast. Service charges and local taxes are not included.

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Reservations are subject to availability.

Weather
The climate in Rio de Janeiro in mid-September is generally warm, humid and a little damp, with daily highs around 25°C (77°F).

Travel arrangements and visas
It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to dispatch visa invitation letters to support your visa application prior to receipt of your registration form and full payment of registration fees.

Please apply for your visa in good time.

Vaccine
Please, check with your local health agency if yellow fever and Covid-19 vaccinations are mandatory for your inbound or outbound travel to Brazil.

Airport
Aeroporto Internacional Antonio Carlos Jobim (Galeão) is located approximately 12.5 miles north of Rio de Janeiro city centre.

Taxi
The best form of transport available from the airport to the Fairmont Copacabana Hotel is by taxi. The journey costs around US$20, plus tip. It takes approximately 50 minutes.

Please contact the reservations department at copacabana.reservations@fairmont.com and mention promo code IBARIO to make your reservation under the discounted fee. The hotel requires the guarantee through a credit card to secure your reservation, in case of no show and late cancellations.

Any cancellation or modification must be made 30 days prior arrival to avoid any penalty charge of 1-night stay. The same applies for no-shows.

Delegates are responsible for making accommodation reservations and entering into an agreement with the hotel regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special IBA rate). The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotel.

Unauthorised accommodation agents
The IBA is not using any travel or accommodation agents for this conference. To make your reservation please contact any of the six hotels directly. Those are the only official accommodation booking systems.

Disabled access
The Fairmont Copacabana Hotel is wheelchair accessible. Please notify us if you require special assistance.
Dates to remember

- **4 August** is the date by which your registration form and payment must be received at the IBA office if you are taking advantage of the early registration fee and is the date by which any cancellation must be received at the IBA office in order for fees to be refunded, less a 25 percent administration charge. No refunds can be made after this date.

- **4 September** is the date by which your registration form and payment must be received at the IBA office in order for your name and company to be included in the list of participants, which will be made available seven days prior to the conference. After this date no registration forms can be accepted at the IBA office – please therefore register at the conference.

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

**Social programme**

**Thursday 14 September**

1930 – 2200

Welcome reception offered by the local host committee

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The 2023 Annual Conference will be held in Paris, the capital city of France and one of the world’s leading centres for finance, diplomacy, commerce, fashion, gastronomy, science and the arts.

Paris, known as ‘the City of Lights’, is a major European business hub, and the location of the European head office for 75 per cent of large, 500+ employee, multinational companies in Europe.

Paris is home to more Fortune 500 companies with European operations than any other city in Europe.

With the IBA Annual Conference located at the crossroads of Europe, with easy travel links to other European capitals, and with an abundance of business and networking opportunities on offer, Paris will be a fantastic location for the largest, most prestigious event for international lawyers.

**WHAT WILL IBA 2023 OFFER YOU?**

- Access 5,000+ attendees representing over 2,700 law firms, corporations, governments and regulators from more than 130 jurisdictions
- Hear from leading international figures, government officials, general counsel and experts from across all practice areas and continents
- Opportunities to win more work and referrals at the world’s best networking and business development event for lawyers and law firms
- Save time and money by meeting all of your legal contacts under one roof

**REGISTER NOW**

Visit: www.ibanet.org/conference-details/CONF2244

To receive details of all exhibiting and sponsorship opportunities for the IBA Annual Conference in Paris, email: andrew.webster-dunn@int-bar.org
Registration form

The crossroads of international finance and public equity deals: New trends and financing bottlenecks
14–15 September 2023   Fairmont Copacabana Hotel, Rio de Janeiro, Brazil

Please read the ‘Information’ section before completing this form and return it together with your bank transfer to Camila Campelo at the address overleaf.

REGISTER ONLINE AT WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2311 TO MAKE IMMEDIATE AND SECURE PAYMENT BY CREDIT CARD AND OBTAIN A 10 PER CENT DISCOUNT ON THE FEES BELOW

PERSONAL DETAILS (Please attach your business card or write in block capitals)

Title________________ Given name ____________________________________________ Family name _____________________________________________

Name and country to be shown on badge (if different from above)________________________________________________________________________

IBA Membership number (if applicable) __________________________________________________________ Date of birth ______________________

Firm/company/organisation ______________________________________________________________________________________________________________

Address ____________________________________________________________________________________________________________________________

___________________________ Country ____________________________________________

Tel ___________________________ Fax _____________________________

Email ______________________________________________________________________________________________________________________________

Guest ______________________________________________________________________________________________________________________________

Guests are not entitled to attend the working sessions. No member of the legal profession may be registered as a guest.

SPECIAL DIETARY REQUIREMENTS

If you have special dietary requirements, due to allergen intolerances, medical, religious reasons or a life choice, please specify the requirement below. The IBA is unable to cater for dietary requirements other than for the above reasons.

☐ Please tick box if you have allergen intolerances and specify ____________________________________________________________________________

☐ Please tick box if your guest has allergen intolerances and specify _______________________________________________________________________

Please state all other dietary requirements clearly, i.e. I am a vegetarian; I do not eat red meat.

Disclosure of dietary information denotes you have agreed to the IBA sharing this information with relevant third parties who are providing catering on our behalf.

TO OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW, PLEASE REGISTER BY 4 AUGUST ONLINE AT WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2311

IBA MEMBERS CAN REGISTER ONLINE BY 4 AUGUST FOR US$770

PLEASE SEE ‘INFORMATION’ FOR FURTHER ONLINE REGISTRATION DETAILS.

HARD COPY REGISTRATION FORMS AND FEES RECEIVED: on or before 4 August after 4 August amount payable

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THE IBA CORPORATE GROUP MEMBER IS A REDUCED RATE OFFERED TO THE IN-HOUSE LEGAL DEPARTMENT OF INTERNATIONAL CORPORATIONS. THIS RATE IS ONLY APPLICABLE IF YOUR COMPANY HAS A CORPORATE GROUP MEMBERSHIP WITH THE IBA.

**JOIN THE IBA TODAY AND REGISTER FOR THIS CONFERENCE AT THE IBA MEMBER RATE. PLEASE FIND THE MEMBERSHIP APPLICATION FORM AT WWW.IBANET.ORG.**

A REDUCED RATE IS OFFERED TO LAWYERS WHO ARE OVER THE AGE OF 65, HAVE BEEN AN IBA MEMBER FOR MORE THAN 20 YEARS AND ARE NO LONGER PRACTISING LAW. PLEASE CONTACT THE IBA OFFICE FOR FURTHER INFORMATION.

FULL PAYMENT MUST BE RECEIVED IN ORDER TO PROCESS YOUR REGISTRATION. PLEASE NOTE THAT REGISTRATIONS ARE NOT TRANSFERABLE.

TOTAL AMOUNT PAYABLE US$

METHODS OF PAYMENT

By credit card
Register online at www.ibanet.org/conference-details/conf2367 and make immediate and secure payment by credit card
Note: please do not send your credit card details on the registration form or within an email or fax.

By bank transfer and BACS payment
Registration forms received without proof of payment will NOT be processed until proof of payment has been received.

US dollars: by bank transfer to the IBA account at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.
SWIFT address NWBKGB2L IBAN GB55NWBK60730101286498
Please ensure that a copy of the bank transfer details is attached to your registration form.
Use the exchange rate prevailing at the time of registration.

WHERE DID YOU FIRST HEAR ABOUT THIS CONFERENCE?

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Please provide further details, quoting code (if applicable)

The International Bar Association would like to keep in touch with you about relevant news, events, publications and membership. You can opt out of receiving information at any time by emailing member@int-bar.org or by logging into My IBA and updating your preferences. Your details will be included in the list of participants. If you do not want your details to be included in the list, please email confs@int-bar.org.
For further details on how your data is used and stored: www.ibanet.org/web_privacy_policy.aspx.

PLEASE SEND THE COMPLETED FORM TO INTERNATIONAL BAR ASSOCIATION LATIN AMERICA OFFICE:

Camila Campelo
Rua Helena 170, 14º andar, São Paulo, SP 04552-050, Brasil
Tel: +55 (11) 3046 3320 Fax: +55 (11) 3046 3324
email: camila.campelo@int-bar.org www.ibanet.org
The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies.

The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 170 countries.

Inspired by the vision of the United Nations, the IBA was founded in the same spirit, just before the Universal Declaration of Human Rights was proclaimed in 1948.

The IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to-date information, enabling them to better represent their clients' interests.

Through its various committees, fora and task forces, the IBA facilitates the exchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe.

**IBA Securities Law Committee overview**

The main goal of the Securities Law Committee is to bring together securities lawyers from a broad range of countries to follow, discuss and shape public policy in a world of rapidly globalising capital markets.

The focus of the committee is the intersection of national capital markets with each other in a world of cross-border transactions. Key areas of focus, as reflected in the subcommittee structure, are developments in underwriting and distribution of all types of capital markets products, the securities laws as they impact cross-border mergers & acquisitions, the regulation of market players such as investment banks, brokers and exchanges, securities laws as they impact public companies, and a close watch on cross-border and international regulatory developments in particular from IOSCO, CESR, the EU, the SEC, the FSA and a range of developing countries.

**Contact information**

**International Bar Association**

**Latin America Office**

Rua Helena 170, 14º andar, São Paulo, SP 04552-050, Brasil
Tel: +55 (11) 3046 3321
Fax: +55 (11) 3046 3324
Email: sao.paulo@int-bar.org
www.ibanet.org

**International Bar Association**

53-64 Chancery Lane, London WC2A 1QS, United Kingdom
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Fax: +44 (0)20 7842 0091
Email: member@int-bar.org
www.ibanet.org