

# Gerald Manoharan

📥 Partner | 🔇 +91 80 4350 3610 | 🖄 gerald@jsalaw.com | 💡 Bengaluru

Practice Areas	Sectors		
Corporate	Manufacturing		
Disputes	Real Estate		
	Transport & Logistics		
	Education		
	Hospitality, Tourism & Retail		
	Technology, Media & Sports		
	Non-Governmental Sector		
	Life Sciences, Healthcare and Pharma		
	Services		

### About

Gerald (Jerry) has over 20 years of experience as a corporate commercial lawyer and has worked with several clients on diverse matters, including investments, corporate advisory, restructuring, mergers and acquisitions, contracting, dispute advisory and real estate. Jerry advises technology companies on entity setup, structuring, compliances and contracting. Having worked with technology companies as their inhouse legal counsel, he is able to advise technology companies and service providers in a pragmatic manner when it comes to drafting, negotiating and finalizing outsourcing, managed services and software development agreements.

As a transactional lawyer, Jerry works with companies and promoters in transactions involving fund raise (both domestic and foreign), strategic investments, mergers and acquisitions. His work also includes mergers, demergers and acquisitions which are supervised by the National Company Law Tribunals. He has worked

with promoters and investors in transactions involving staggered sale of ownership with earn-out options, investment in the overseas parent, stock option plans and sweat equity plans.

In terms of sectors, Jerry has developed a very strong real estate practice. He represents some of the largest developers in South India. His sector practice covers: (i) land aggregation; (ii) conducting title due diligence of lands and issuance of title opinions; (iii) working with governmental agencies for grant of lands under special categories; (iii) Special Economic Zones; (iv) drafting, negotiating and finalizing: (a) joint development agreements; (b) construction contracts; (c) facility maintenance agreements; (d) leasing contracts for commercial, hospitality, recreational and warehousing spaces and; (e) sale transactions including acquisition and funding for the same.

Jerry also leads the start-up initiative of the firm where the firm has created an eco-system to enable and grow start-ups by providing them access to quality legal advisory and mentoring. He works with several incubators across the country including iCreate, CIIE, JITO and NASSCOM to develop this eco-system. He engages with the start-up community and has facilitated them with preliminary documentation, legal advisory, funding and related matters. Jerry also conducts workshops and training sessions for incubators and accelerators for stimulating better legal awareness amongst startup entrepreneurs. He is also a visiting faculty at Mount Carmel College (Autonomous) Bangalore, where he teaches Media Laws to the undergraduate students of the Communications Study program.

#### **Memberships**

Karnataka Bar Council	
International Bar Association	

### Publications

"Executing Contracts Online" published in BW Legal - Read more

"Admissibility of Electronic Records as Evidence in India" published in Express Computer - Read more

"Are tenancy-related disputes arbitrable?" published in India Business Law Journal (IBLJ) - Read more

"Crèche Is Not Kid's Play: Bridging Gaps – Crèche Facility Under The Maternity Benefit (Amendment) Act, 2017" published in Livelaw.in – <u>Read more</u>

### Education

B.A.L, LL, B, Bangalore

## Languages Spoken

English			
Hindi			
Kannada			
Malayalam			
Tamil			
Telugu			