



Soluciones by  efizity

13th Annual Real Estate Investment Conference
Real estate projects on the fight against climate change

Environmental Solutions: Green Certifications

With more than 35 years of existence, it is one of the main electricity producer in the country, supplying 17% of the national consumption.



Soluciones by  efizity

The most important Energy Solutions Company in Chile, with a relevant track record of more than 10 years providing services in Chile

2020

To your company's growth challenges, let's add our desire to help you achieve them



Energy management system



Boosting / Connection unification



Photovoltaic self-consumption



Online monitoring and control of energy consumption



Energy audits



Energy Billing Management (UBM)



Sustainable building certification



Electro charger



Heat pumps and HVAC systems



Automated billing



Online monitoring and control of energy consumption



Energy audits



Energy storage

BENEFITS OF SUSTAINABLE CERTIFICATIONS



INCREASE IN THE VALUE OF YOUR ASSET

The certification will add value to your building, which will translate into a higher economic value.



INCREASES CUSTOMER AND EMPLOYEE SATISFACTION

Offer your clients and collaborators a comfortable, efficient, and sustainable environment.



MEET YOUR GOALS

Meet your organization's sustainability goals and increase reputational value among your customers.

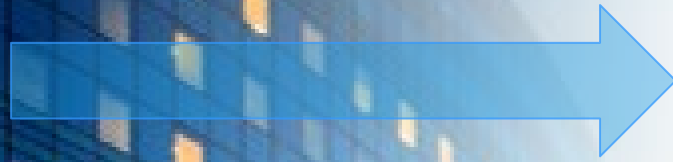


SAVINGS OPPORTUNITIES

We identify improvement opportunities to reduce your energy consumption, considering the cost-effectiveness of the solutions.

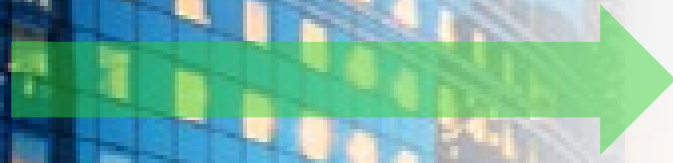
DRIVERS | WHY CERTIFY?

Developers



Marketing

Owners - Operators

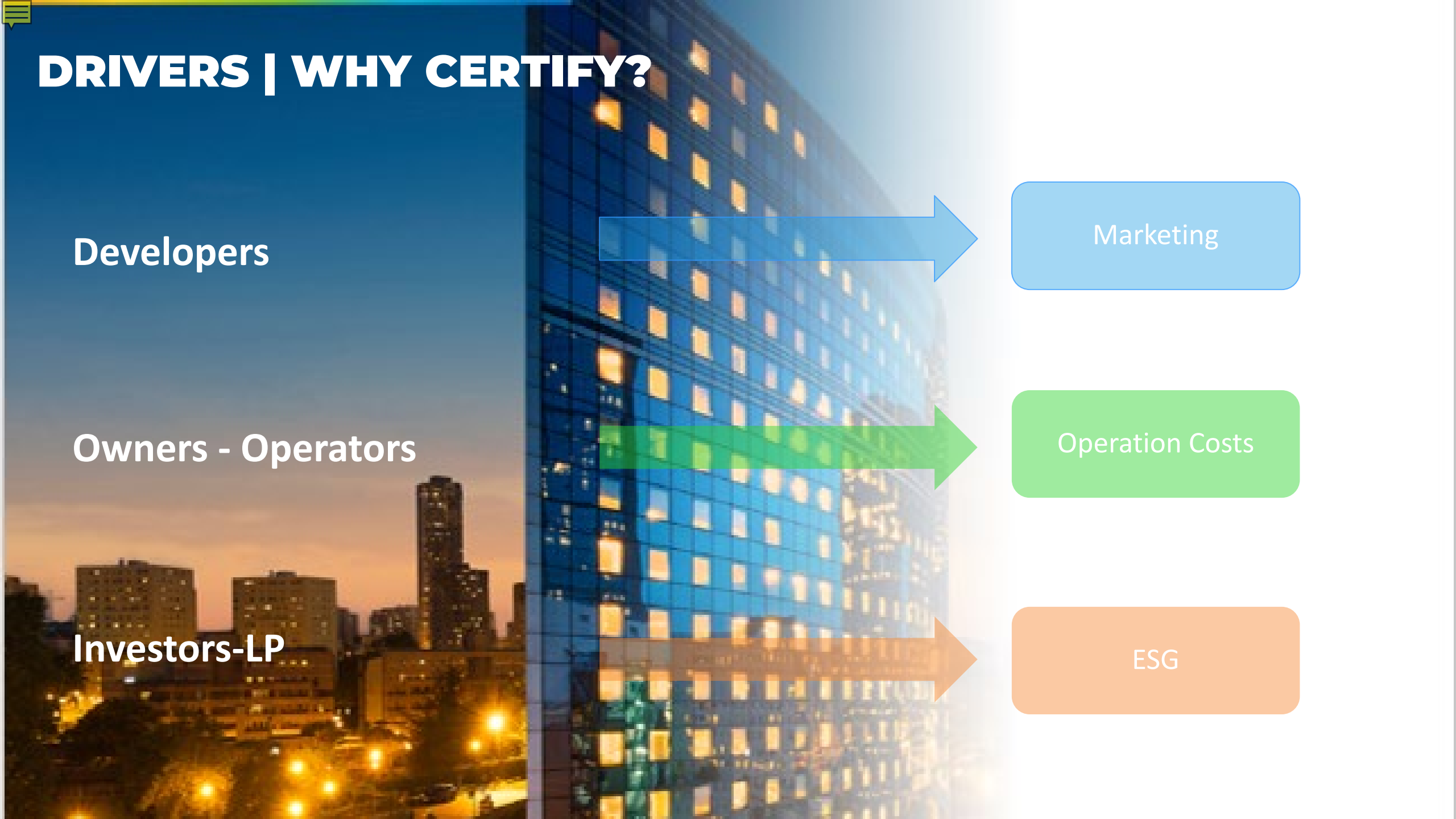


Operation Costs

Investors-LP



ESG





SUSTAINABLE CERTIFICATIONS

Most Popular in Chile



Some of our experience..

Birmann 24

1st LEED O&M v.3 in Chile



Grupo Patio – Realsa

BUILDING OPERATIONS AND MAINTENANCE



Office Building
Las Condes, Santiago.


MUT

In process of LEED Certification Platinum Level



Territoria Apoquindo S.A

BUILDING DESIGN AND CONSTRUCTION



Office and Retail Building 150.000 sqmt
Las Condes, Santiago.

Datacenter Kudos Sonda

LEEDv4 Certified-Level Silver



Datacenter Kudos Sonda

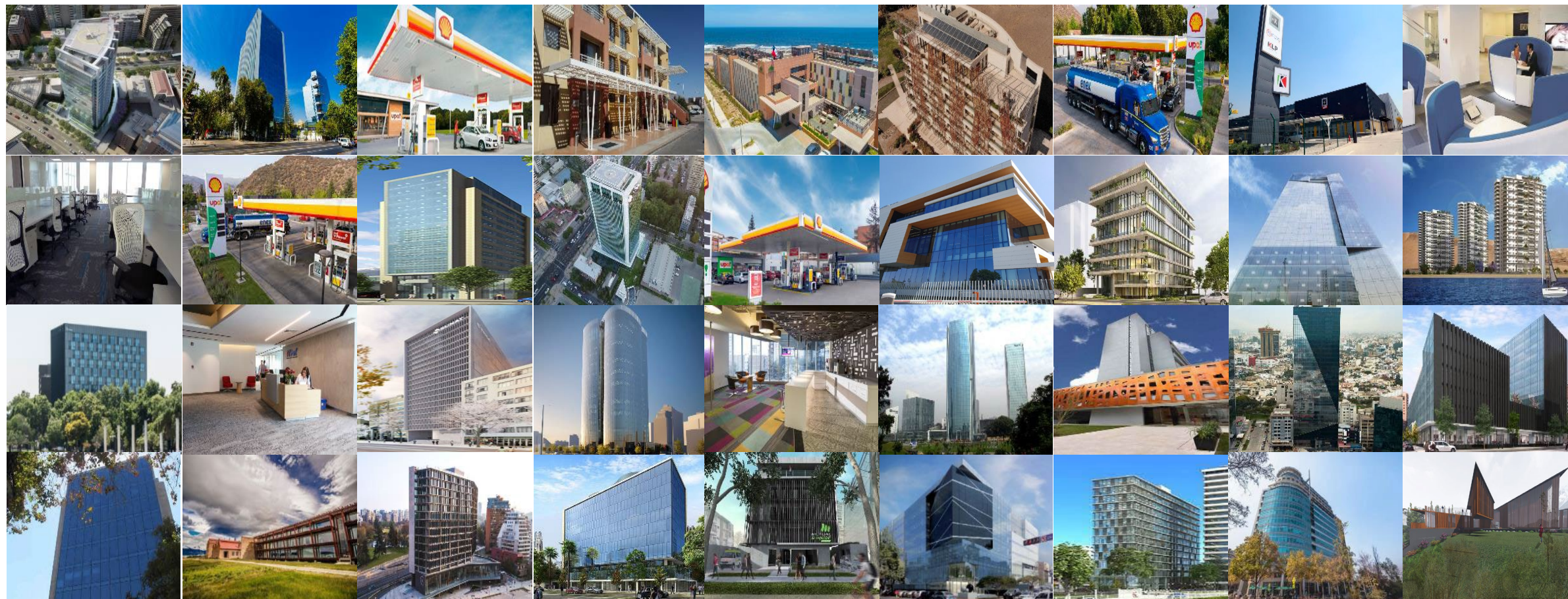
BUILDING DESIGN AND CONSTRUCTION



Datacenter that also has Tier IV certification
Located in Quilicura, Santiago Chile

LEED EXPERIENCE

46 LEED certified projects



HOTEL THE SINGULAR PATAGONIA - EDIFICIO APOQUINDO 5400 - EDIFICIO ANTONIO BELLET - EDIFICIO GEOTEL APART CALAMA - EDIFICIO PUERTO CENTRO - EDIFICIO NUEVA MACKENNA - SUCURSAL BBVA - APOQUINDO 2929 - EDIFICIO ISIDORA EL BOSQUE - APOQUINDO 5400 - EDIFICIO GEOTEL ANTOFAGASTA - EDIFICIO SANTA CARMEN DE CHICUREO - CENTRO DE DISTRIBUCION MK - TRILOGIA SUR - OFICINAS TÉCNICAS REUNIDAS - ENEX - SHELL LO BLANCO PONIENTE - EDIFICIO BASADRE - EDIFICIO BARLOVENTO - OFICINAS CAJA LOS ANDES SEDE PROVIDENCIA - OFICINAS CÁMARA CHILENA DE LA CONSTRUCCIÓN - ENEX-SHELL ACSA FACH ORIENTE - ENEX-SHELL ACSA LO ESPEJO ORIENTE - ENEX-SHELL ACSA MAIPO ORIENTE - TEAM OFFICE GUARDIA VIEJA - OFICINAS GENTERA - EDIFICIO BEGONIAS - NUEVA COSTANERA 3300 - FORUM DE ARTIGAL - LA CONCEPCIÓN 191 - HOTEL DIRECTOR EL GOLF - EDIFICIO SUNAT - ENEX-SHELL ACSA MAIPO PONIENTE - ALONSO DE CÓRDOVA (GALERÍA) - BIRMANN 24 - NUEVO CAM PROVIDENCIA - MUTUAL CCHC - CENTRO SUBANTARTICO CABO DE HORNS - DATA CENTER SONDA (PQC) - ATEMPORAS CIVITAS - MANZANA 40 - PLAZA REPUBLICA TORRE II - BCI PUERTO NATALES - EDIFICIO LEONES - NUEVA EL GOLF - OFICINAS COCA COLA SANTIAGO - EDIFICIO ADMINISTRATIVO DIEGO DE ALMAGRO COLBÚN.



Soluciones by  efizity

José Antonio Kovacevic
Manager
EE Buildings Department

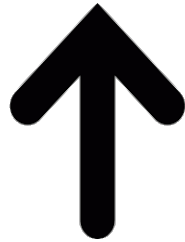
jkovacevic@efizity.com

EPC, Aumento en el precio de ventas



Países Bajos, 2011	-5,0%	-2,5%	-0,5%	-	+2,0%	+5,5%	+10,0%
Irlanda, 2013	-10,6%		-0,4%	-	+1,7%	+5,5%	+9,3%
Inglaterra, 2015	-0,9%		-0,7%	-	+1,8%	+5%	

EPC, Aumento en el precio de ventas



9% $\pm 4\%$

Que una vivienda sin etiquetado Energy Star en California (2012)

EPC, Aumento en velocidad de ventas

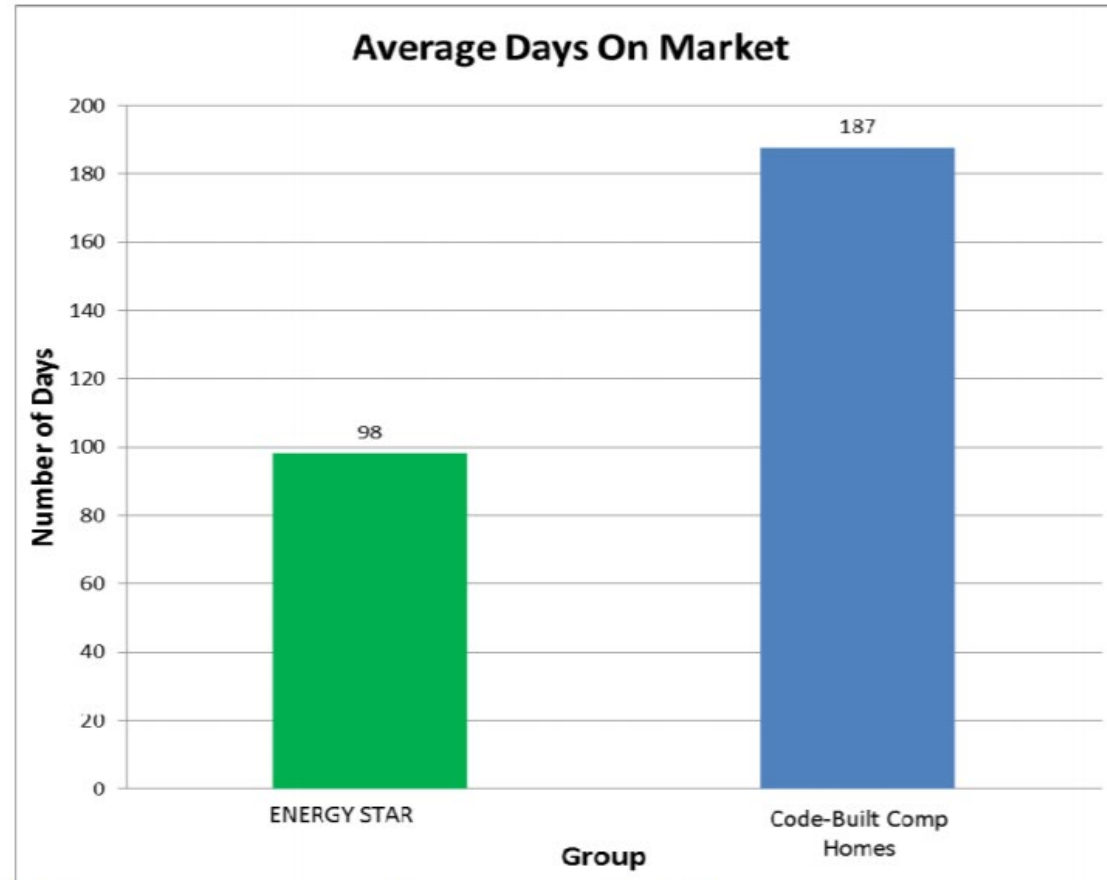


Figure 18. Group mean comparison for days on market data.

↑ 2-6%
Incremento del valor de venta

↓ 18-89 días
disminución de días en el mercado

Studies Nationwide Show Energy Efficient Homes Sell for More, Faster

